REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :474-BELGRADE

008-TRANSPORT SYS,EQUIP,COMP,SERV.
YUGOSLAVIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	CONTINUE TO MAKE REPRESENTATIONS AT SENIOR LEVEL OF FED AND REPUBLIC GOV'TS TO MOVE AHEAD WITH SALE OF CL-215 WATERBOMBERS. ASSISTED CHC WITH EXPLORATION OF MARKET FOR OFFSHORE HELICOPTER SERVICES. CPCS WAS INTRODUCED TO BULG RAIL DEPT.	STATE OF CONFUSION IN YUGOSLAV GOV'T HAS HALTED PROGRESS ON CL-215 SALE, FINANCING MAJOR PROBLM. CHC HAD GOOD VISIT TO ZADAR AIR BASE AND AGREED TO FEASIBILITY STUDY IN THE FALL WITH OUR HELP. CPCS HAS SUBMITTED BID ON BULGARIAN PROJECT.
QUARTER: 2	Continue to make representations at senior level of Federal and Republic govts. to move ahead with sale of CL-215 waterbombers. Assisted CANAC with market exploration esp. re World Bank railroad rehabilition project.	JAT's consultant on equipment purchase visited Airshow in Abbotsford to familiarize him with Canadian capabilities. CANAC reports that good prospects for sales of railroad computerized information systems exist.
QUARTER: 3	Assisted Lovat Tunnel in assessing tunnel boring segment of Sofia metro project.	Lovat very optimistic about prospects; we will accompany them to Sofia for further negotations shortly. Decision expected next quarter.
QUARTER: 4	-----	