

# TRADE FAIRS AROUND THE WORLD



## Mid-east Oil Show Primed to Penetrate Markets

**BAHRAIN** — The most effective sales platform for entering the Middle East oil industry market, the **Middle East Oil Show and Conference (MEOS)** is primed to celebrate its tenth anniversary March 15-18, 1997.

Sponsored by the Society of Petroleum Engineers, **MEOS**, for nearly two decades, has been one of the most important oil shows in the region.

**MEOS** is recognized in the trade as the venue where "business really gets done" and it enjoys the support of the national oil company of every Gulf Co-operation Council state: Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, Abu Dhabi, and Dubai.

**MEOS 97** will provide the manufacturers and suppliers of

equipment and services for the onshore and offshore oil and gas industry with their only opportunity in the Middle East to market their products to a Gulf-wide audience of more than 3,500 visitors.

Exhibits run the gamut: from drilling and downhole technology, construction and engineering equipment, exploration and production technology, and instrumentation and controls; to power generation equipment, safety and anti-pollution products and services, training/education services and programs, and oil and gas processing equipment.

A special Canadian group participation at **MEOS 97** is being assembled by the show organizer's Canadian representative from whom complete details are

available.

Contact **UNILINK**, 50 Weybright Court, Unit 41, Agincourt, Ontario M1S 5A8, Tel.: (416) 291-6359; Fax: (416) 291-0025.

## India Petroleum Exhibition a Wellhead of Activity

**NEW DELHI, INDIA** — The **2nd International Petroleum Exhibition and Conference, PETROTECH '97**, is being held here January 9-12, 1997.

**PETROTECH '97** presents a tremendous opportunity — to private organizations involved in petroengineering products, services and technologies — to share a platform with some of the largest buyers in this sector.

The fair will cover the entire array of upstream/downstream end activities in the oil and gas sector.

**PETROTECH '97** is organized by the Oil & Gas Corporation Ltd. (ONGC), under the aegis of the Ministry of Petroleum and Natural Gas and in cooperation with the Confederation of Indian Industry (CII),

Contact Terry Greenberg, South Asia Division, DFAIT, Tel.: (613) 996-5903; Fax: (613) 996-5897.

## Dubai Hosts Arab Lab'97

**DUBAI, UNITED ARAB EMIRATES** — Trebling its 1995 exhibition space to allow for a truly comprehensive display, the **7th Arab-Lab & Instrumentation'97** will be held here February 24-27, 1997.

The trade show, for which the Vancouver-based agent is recruiting participants, features technology, equipment and services for use not only in the laboratory but in the health care, public service and education sectors.

In the region, there is a growing market for laboratory analytical and monitoring equipment; equipment associated with food hygiene, forensic science and education; as well as technology to monitor air pollution levels, waste water systems, chemicals

and hazardous wastes.

At the **1995 Arab-Lab & Instrumentation**, there were close to 5,000 specialist visitors, primarily from the Gulf Co-operation Council states (United Arab Emirates, Saudi Arabia, Oman, Qatar, Bahrain, Kuwait), but also from the Indian sub-continent, Europe and the United States.

Persons interested in participating in **Arab-Lab & Instrumentation'97** and wanting additional information, may contact Helen M. Roberts, Manager, International Business Development, Cosmos Pacific Investment & Consulting Inc., 2628 Granville Street, Vancouver V6H 3H8, Tel.: (604) 263-6146; Fax: (604) 263-1652; E-mail: CPIC@COSMO SPACIFIC.BC.CA