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Messrs. Brnest H. Hooper and Herbert S. Hooper, of Hinks, Wells & Co., steel pen manufacturers, Birmingham, England, are making a tour of Canada in the interest of their firm. The latter is on his way home from a nine months' trip around the world, visiting India, Ceylon, Australia, China and Japan and the United States. On his arrival in Canada he was met by his brother, Mr. Ernest H. Hooper, and the two of them are now visiting the trade in this country.

The Hinks, Wells Company was established some seventy years ago, but at present the business is owned by the Hooper family, consisting of the father and four sons. Mr. Hooper senior has been in the firm for over half a century. The firm employs 700 hands, and are manufacturers of the "Rob Roy" pens, which are in every respect the same as the well-known "Waverley" pen, which, by the way, up to September, 1901, was manufactured by them. The firm proposes to push business in Canada, and with that end in view will appoint a representative here.

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