

\$14.50

or  
Over  
coat

CUSTOM-MADE  
SUIT

\$14.50

Mail Orders Filled.

MEASURE BLANKS  
AND SAMPLES UPON  
APPLICATION.

All linings and trimming  
guaranteed to outwear  
the cloth or we will re-  
place them gratis at any  
time should they fail to  
do so.

You, Mr. Reader, as a  
Prospective Customer

will naturally be skeptical of the claims made by us for our semi-  
annual sale of Suits at \$14.50. You doubt their being worth con-  
siderably more than the sale price.

Well, We Will Explain the Situation To You.

The cloth won't wear out any quicker on account of being sold  
at \$14.50 instead of \$20, \$22, \$24 or \$25.

The linings we guarantee to outwear the cloth or we replace  
them gratis; so that is our worry.

It doesn't take any more time to do a thing right than to do it  
wrong. The difference is carelessness and laziness. So, by ban-  
ishing slovenly traits from a business, as we have done, a customer  
is assured of general satisfaction, at no increased cost.

Should we make no effort to clean up our stock at this season  
of the year, we would have to carry it over till next fall. This  
would cost us considerable and eliminate the possibility of our pur-  
chasing an entire new stock of cloth for our next fall customers.  
The people of today will not buy winter styles for summer wear,  
and if we did not get rid of all overstock we would soon find our  
showrooms jammed. If we were to try such methods, we would  
soon find ourselves with very few customers and less prospects of  
laying in a big variety of woolsens, serges and tweeds as the years  
pass by. Soon we would be "dead ones." We have proven it to be  
business policy to make a general clean-up of stock twice a year,  
and as a result you get a first-class Suit, made by custom tailors,  
with two or three fittings, for \$14.50.

We do not lose in the long run. We make friends and in doing  
that we are increasing our business.

When we buy our suitings and linings we buy the best we can.  
We are out for value the same as you are. If we don't get it, we  
can't give it to you.

FIGURE THIS OUT AND THEN DECIDE TO BUY A  
SUIT OR OVERCOAT FROM US AT \$14.50.

This sale will last only a short time.

ANDREWS' TOGGERY LIMITED  
Custom Tailors