

## TABLE OF CONTENTS

THE PLASTICS PROCESSING MARKET .....	1
ESTIMATED SIZE OF MARKET IN CANADIAN DOLLARS FOR THE PLASTICS PROCESSING EQUIPMENT SECTOR .....	1
DOMESTICALLY MANUFACTURED PRODUCTS VERSUS IMPORTS, BROKEN DOWN BY PRODUCT CATEGORY .....	1
TRENDS AND PROJECTED AREAS OF GROWTH .....	4
KNOWLEDGE OF CANADIAN EXPORT CAPABILITY .....	4
CANADA'S PERCEPTION AS A SUPPLIER VS. OTHER FOREIGN COMPETITORS .....	4
PREFERRED MARKETING AND DISTRIBUTION CHANNELS .....	5
AGENTS/DISTRIBUTORS FOR PLASTICS PROCESSING EQUIPMENT SECTOR ..	5
MANUFACTURERS OF MACHINERY AND EQUIPMENT .....	6
PVC TUBES, ETC. ....	8
IMPORT REGULATIONS .....	10
LANGUAGE OF BUSINESS .....	10
LOCAL CERTIFICATION REQUIREMENTS .....	11
ELECTRICAL REQUIREMENTS .....	11
JOINT VENTURES/TECHNOLOGY TRANSFERS .....	11
MAJOR TRADE SHOWS .....	12
INTERNATIONAL SHOWS .....	12
LOCAL OR INTERNATIONAL BUSINESS PERIODICALS TO BE CONSIDERED FOR ADVERTISING BY CANADIAN EXPORTERS .....	13
ASSOCIATIONS FOR THE PLASTICS PROCESSING EQUIPMENT SECTOR ..	13
RELEVANT MARKET STUDIES .....	14