
United States

There are several sources of information for those intending to do business with the United States Government. The *Commerce Business Daily* contains a daily listing of U.S. government procurement invitations, subcontracting leads, contract awards, and foreign business opportunities. This publication is available on an annual subscription basis from the U.S. Government Printing Office, Superintendent of Documents, North Capitol and H Street, Washington D.C. 20402, Tel: (202) 783-3238.

Other publications available from the same office are *Doing Business with the Federal Government*, a publication of the General Services Administration; *U.S. Government Purchasing and Sales Directory*, prepared by the U.S. Small Business Administration as a guide to products purchased, major purchasing offices, and specifications; and *Selling to the Military*, published by the U.S. Department of Defense.

Another publication of the General Services Administration is entitled *Government Business Opportunities Through the Business Service Centers* and is available from GSA Business Service Centres, and field offices of the U.S. Department of Commerce.

Some other publications related to procurement by specific departments are *Selling to the Department of the Treasury*, available from the U.S. Government Printing Office; *This is Interior Contract Guide*,

available from the Government Printing Office; *Selling to NASA*, available from NASA headquarters; *Selling to the United States Department of Agriculture*, available from the U.S. Department of Agriculture; *An Introduction to DOE Procurement*, available from the U.S. Department of Energy; and *Contracting with the United States Department of Transportation*, available from the U.S. Department of Transportation.

Two useful Canadian government publications about the U.S. procurement market are *Canadian Industry and the United States Defence Market*, available from the Department of External Affairs, Defence Programs Bureau (TDD), 125 Sussex Drive, Ottawa, Canada, K1A 0G2, and *Selling Non-Defence Products to the U.S. Federal Government*, available from the United States Trade and Investment Development Division (UTE), Department of External Affairs or from the Canadian Embassy, Non-Defence Government Procurement and Market Access Unit, 501 Pennsylvania Avenue N.W. Washington, D.C. 20001. Tel. (202) 682-1740.

Canadian trade offices in the United States can be helpful sources of information concerning procurement requirements and opportunities in their areas of responsibility. A list of these offices can be found in Appendix E.