

Name: Prochimie International Inc.
Address: 488 Madison Avenue
New York, NY 10022
U.S.A.
Contact: Ms. Felicia Hobbes, Sales/Service Manager/
Mr. John Flood, Marketing Manager for Organic
Intermediaries
Telephone: 212-688-9240
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- Imports nitrogenous compounds, sulfur compounds and carbon disulphide derivatives from France, West Germany, Belgium and England.
- Has never tried Canadian products.
- Prefers to be contacted by the Canadian firm, via brochures, trade fairs, industry publications, personal contact by the company and/or a visit by a representative to the Canadian company and its facilities.
- Attends Rubber and Drug and Cosmetic shows.
- Reads *Chemical Marketing Reporter*, *Business Week*, *Rubber and Plastic News* and *Elastimers*.
- Actively seeking sources of supply for zinc oxide, titanium dioxide, anti-oxidants, curing agents and vulcanizers.