

REPT4D
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :603-CLEVELAND

004-DEFENCE PROGRAMS, PRODUCTS, SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ABBOTSFORD AIRSHOW

USAF INDEPENDENT CONTRACTOR R & D REV. TEAMS VISIT TO CDN CO

DEFENCE MANUFACTURERS BUYERS MISSION

"HI-TECH 90" DEFENCE EXPORT CONFERENCE

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 A. High Tech '89 - Ottawa
B. USAF ICR & D Onsite Review Team Visit - MONTL
C. Air Show Canada - Vancouver
D. USAF ICR & D Onsite Review Team Visit -
Location TBA

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

A. Interviewed 44 companies, 5 of which have immediate potential in missions territory.
B. Team visited 3 coys. Opportunities for development contracts good. Coy invited to visit USAF
C. Mission is assisting in recruitment.