

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 510-BEIJING

010-MINE, METAL, MINERAL PROD & SRV
PEOPLE'S REP OF CHINA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	MKT RESEARCH BY POST & LIAISON WITH EMR TO DETERMINE NATURE AND EXTENT OF DOMESTIC PRODUCTION, COMPETITION AND SALES PATTERNS. ESTABLISH COMMUNICATIONS WITH COS INVOLVED IN MINERAL SALES.	IMPROVE AWARENESS CANADA SIDE. IMPROVE AWARENESS CHINESE SIDE. DEVELOP MARKETING STRATEGY

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	-----	
QUARTER: 2	NEGOTIATION OF WORKING GROUP FOR NON-FERROUS METALS.	AGREEMENT IN PRINCIPLE TO FORM WORKING GROUP.
QUARTER: 3	-----	
QUARTER: 4	MARKET RESEARCH BY POST AND LIAISON WITH EMR TO DETERMINE PRODUCTION, COMPETITION, ETC.	NON-FERROUS METALS MARKET STUDY UNDERTAKEN.