

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

REPORT 4
88/10/21

POST : 521-ISLAMABAD

004-DEFENCE PROGRAMS, PRODUCTS, SERV
PAKISTAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:
INVESTIGATION AND REPORTING UPON PAKISTAN ARMY PROCUREMENT
PROCESS.

ANTICIPATED RESULTS:
BETTER KNOWLEDGE ABOUT THE PROCUREMENT
PROCESS LEADING TO BETTER PREPARED
EXPORTERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:
QUARTER: 1 1)POSSIBLE VISIT OF ARMY SIGNAL CHIEF TO CANADA
2)RAST/ASSIST SYSTEMS FOR PAKISTAN NAVY SHIP
3)MBB PROPOSAL TO MINISTRY OF DEFENCE FOR SUPPLY
/ASSEMBLY OF MBB HELICOPTER.

QUARTERLY RESULTS REPORTED:
1)ARMY SINGLA CHIEF VISITED CDA ON INVITATION OF
CDN MARCONI CO. POST HELPED TO ARRANGE THE VISIT
2)POST HELPED TO SUBMIT INDAL TECHNOLOGIES RAST
SYSTEM BID TO PAKISTAN NAVY. 3)POST HAS RAISED
SUPPORT FOR MBB AT APPROPRIATE FORUMS DURING CALL

QUARTER: 2 -----
QUARTER: 3 -----
QUARTER: 4 -----

CDA & GOVT OF PAKISTAN AGREED IN PRINCIPLE TO
PROVIDE 233 MIL CANOLA OIL TO THE LATTER OVER A
PERIOD OF 3 YEARS. WILL MONITOR TO ENSURE THAT
WORKERS TO DEVELOPMENT OF LOCAL MARKET FOR
CANOLA OIL.

