

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :340-AMMAN

SECTOR :007-POWER & ENERGY EQUIP. & SERV.  
JORDAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:ALL SUB-SECTORS

FINALIZATION OF SULTANI SHALE PLANT FEASIBILITY  
DECISION TO BUILD 25MW DEMONSTRATION PLANT

REACTIVATION OF AQABA PHASE II PROJECT  
RE-TENDERING OF POWER STATION PROJECT

CDM STAFF EXPERTS PROGRAM  
SOLIDIFICATION OF MANAGERIAL LINKS WITH J.E.A.

IMPLEMENTATION OF CIDA HIGH VOLTAGE LAB PROJECT  
CDM RESEARCH AND TRAINING EXPERTISE WITH J.E.A.

MONITORING OF TRANSMISSION AND MAINTENANCE EQUIPT TENDERS  
SUPPLY OPPORTUNITIES FOR CDM EXPORTERS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Support efforts of Canadian utilities seeking  
institutional linkages with Jordan Electricity  
Authority for domestic and third country market  
opportunities

Signature of MOU between JEA and Ontario for  
Third Country marketing cooperation; commencem-  
ent of staff experts program at JEA by Hydro li-  
ve line, international consulting and load mana-  
gement personnel.

QUARTER: 2 1. Implementation of CIDA High Voltage Lab  
2. Monitoring of tenders

1. Project delayed for at least one year  
2. Post has been heavily involved in promotion  
of CDN capabilities in energy sector. One CDN  
consortium was awarded high profile pre-feas-  
study and a other poised to win major contract

QUARTER: 3 1.Implementation of High Voltage lab  
2.Promote increased Cdn participation in tenders

1.Lab Project delayed  
2.Two projects valued at over \$ 8 mn were won  
during third quarter by Cdn consultants.This  
will put Cdn eqpt suppliers in excellent  
position to bid for sales.

QUARTER: 4 Monitor market opportunities and report in  
timely manner to Cdn Industry. Emphasize linkage  
between aid and trade programs in support  
of CDN exporters.

Cdn coys have been successful n obtaining two  
local interconnection projects with post  
assistance creating opportunities for  
downstream equipment supply. Other projects are  
being moitored.