

gara districts for the amount of mail matter handled annually. This gives some idea of the business done by correspondence.

An editorial representative of *The Horticulturist*, who visited these nurseries recently, was much impressed by what he saw. The handsome residences of Mr. Edward C. Morris, president of the company, and Mr. David Z. Morris, secretary-treasurer, are both located on the home nursery, so that the Messrs. Morris are in touch with all the details of their immense business and look after it exclusively. The extensive and well equipped offices are also situated on the nurseries. This building is 60 x 30 feet, two stories high, the interior being finished in hard wood. It is well lighted from all sides. As the company has not yet reached its limit, everything in the offices is laid out for the future development, which its marked success in recent years leads it to expect. "We packed three times as much stock in 1904 as we did in 1900," said Mr. E. C. Morris. "Some 14 years ago," continued Mr. Morris, "we started in the nursery business here on a comparatively small scale, and to-day there is no firm in Canada shipping more nursery stock in a year."

One advantage of having the main office at the central nurseries lies in the fact that all mail orders can be given prompt and careful attention, and the true condition of the stock available for sale can readily be ascertained. Orders by long distance telephone are also frequently received. So many hands are employed it has been found necessary to erect two boarding houses on the home nursery, one for those engaged in the offices and the other for nursery hands. Both are large, commodious, and fitted with all modern conveniences. Surrounding the offices is an acre and a half of fine lawn, on which shrubs and ornamental trees have been planted. This lawn is to be increased to four acres in the near future, and made

a beautiful park. When finished it will certainly present an imposing appearance.

HOW THE STOCK IS WINTERED.

Of several large buildings, the finest of all is the new storage cellar. In the early years of the company's existence a small storage cellar, 12 x 30 feet, sufficed to winter over the stock. In a few years a larger one, 40 x 112 feet, was erected. By 1903 this also fell short of the company's requirements, and a large brick, frost-proof storage cellar, 100 x 160 feet, was built, in which to handle the different kinds of larger nursery stock. After being shown through this fine building, and noting the great precautions that are taken to insure the preservation of the stock in the very best condition, the representative of *The Horticulturist* was not surprised to hear Mr. Morris remark, "After giving it a thorough trial, we believe we have the best storage building on this continent."

The structure seems to be perfect in every detail. It is absolutely frost proof, and the ventilation is such that the air can be kept clean and pure at all times. A driveway runs through the building, and the entrances are provided with double doors, which may be bolted and made air-tight if necessary. The temperature can be held at any point desired, and its control, as well as that of the atmospheric condition within the walls, is such that trees can be kept there in a most healthy and thrifty state for many months when necessary. This was shown conclusively last year by an

INTERESTING EXPERIMENT

with some nursery stock which was left over. Trees were kept until July, and when examined were found to be in excellent condition for planting out. As a further safeguard against loss of stock, the building is supplied with an efficient water system. If on examination the stock shows any signs of becoming dry, it is an easy matter to water it thoroughly and quickly.