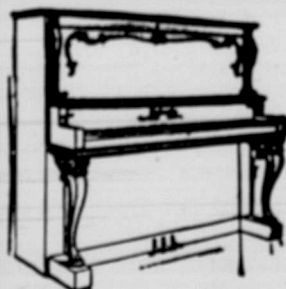


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Gentlemen:—We are much pleased with the 16 H.P. Ideal engine purchased from you last spring. We find the engine easy to start and satisfactory in every particular. Previous to fitting this engine we used a smaller engine with the hot tube system, and we truly believe it consumed just about the same amount of gasoline, and only did half the work.
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WE are daily receiving in exchange for Doherty Pianos and Doherty Player Pianos a number of slightly used Pianos and Organs of various makes, and are in a position to offer these at a fractional part of their cost and real value. Our stock of used instruments is at present very large and we are going to "clean house" now if low prices and terms will do it. We quote the following as samples of the bargains we have to offer, and will pack and deliver to the R.R. Co. free of charge any instrument you may desire. Will allow you to make the terms to suit your convenience. Please order by stock number, giving both first and second choice in case one should be sold.

- Stock No. G 751—Doherty Piano, style Louis, like cut above, mahogany case. This piano has been in use one month and aside from a very slight blemish on front board is new in every way. Fully guaranteed for 10 years. **\$300.00**
Original price \$400.00. Special
- Stock No. G 758—Doherty Piano, Colonial design, mahogany case, used one month or rental. In perfect condition and fully guaranteed. Original price \$350.00. Special **\$275.00**
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- Stock No. G 726—Morris Piano, walnut case, style 15. A large piano and in fine condition. Cost new \$400.00. This will be sold at a Special price of **\$275.00**
- Stock No. G 767—Shaffer Piano, one of Chicago's highest grade pianos, rosewood case and in perfect repair. This piano is 10 years old and cost new \$490.00. Price now **\$175.00**
- Stock No. G 768—Mank Bros. Piano, walnut case, a small piano in perfect condition. One of London's best pianos. This piano looks like new and is a perfect snap at **\$150.00**
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- Stock No. G 780—Doherty Organ, Alberta style, genuine mahogany case, used for four Sunday services in church while waiting for Doherty Cathedral Organ. This organ has four sets of reeds and cannot be told from new. You are getting \$150.00 value in this instrument for **\$100.00**
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- Stock Nos. G 733, G 741, G 747, G 783, G 782, etc.—We have twelve organs, in five and six octave, of various makes, all of which have been put in perfect playing condition in our own workshop. These instruments cost new from \$90.00 to \$150.00, and we now offer them for quick **\$30.00 to \$50.00** clearance at

Any of the above will be forwarded on receipt of order accompanied by \$5.00 deposit on each Organ, or \$10.00 on each Piano. Please order by Stock No. and give second choice. **NONE OF ABOVE GOODS SOLD TO DEALERS.**

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Enclosed please find \$..... deposit on Stock No.
(second choice Stock No.). You may ship this instrument subject to examination, and if satisfactory I will keep it; otherwise I will return it at your expense.
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Long Distance Phone: Main 6166

THE LOW COST of a "Want" Ad in The Guide is one of its most attractive features. Only 2 cents per word for one week, or 10 cents per word for six weeks.

Warning to the Politicians

On Dec. 16 last the organized farmers of Canada went to Ottawa 800 strong. They were intelligent men and knew what they wanted. They were tired of the bickerings of political parties and of the reign of Special Privilege. In the House of Commons chamber on that beautiful winter morning those farmers told the politicians what they wanted; what they were going to have. The whole story of the trip and of what the farmers did and said is published in the book entitled "The Siege of Ottawa." It cannot be obtained anywhere else. Every farmer should have a copy and should see that his friends have a copy. They will be sent to any address by return mail postpaid for 25 cents each. Five copies for \$1.00. Lower prices for orders of twenty-five or more copies.

BOOK DEPT. - - - GRAIN GROWERS' GUIDE, WINNIPEG

THE REVOLT AGAINST THE NEW FEUDALISM

No man knows so well as Edward Porritt the shameful story of Canada's protective tariff, and no person writes more entertainingly upon that subject. His "Sixty Years of Protection" is the standard work on the Canadian tariff. He was so much interested, however, in the action of the Grain Growers during Sir Wilfrid Laurier's tour last summer that he has written another book covering the tariff history of Canada from 1907 to the present time. This book gives in full the story of the steel industry, the recent combines and trusts, and "wester wagon" finance is fully exposed. He also deals with Sir Wilfrid's tour through the West and with the agricultural implement tariff. The book contains 240 pages, fully indexed and is attractively bound in red cloth covers. It will be sent to any address by return mail for 45c post paid.

BOOK DEPT. - - - GRAIN GROWERS' GUIDE, WINNIPEG

CANADIAN NATIONAL ECONOMY

The agitation for a square deal throughout Canada is producing a literature all its own. Mr. J. J. Harpell, of Toronto, has just published a book dealing with all phases of Canadian national life, including the tariff, natural resources, and he points out the need of strict national economy. He shows how the wealth of the country is being gathered into the hands of a few at the expense of the many. The inner story of the cost of living is well set out in "Canadian National Economy." It is a book The Guide can recommend to Western farmers and all students of Canadian national questions. This book contains 182 pages, and will be sent to any address for 50 cents post paid.

BOOK DEPT. - - - THE GRAIN GROWERS' GUIDE, WINNIPEG.



AUTOMOBILE TROUBLES AND HOW TO REMEDY THEM

A number of Guide readers have asked for a book that will tell them all about automobiles. After a great deal of trouble we have at last found the best book on the subject. It describes every trouble that the automobile meets with, and tells how to remedy it. It is guaranteed by experts, and our readers in ordering it can be assured they are getting the best book on the subject. It has 220 pages and is illustrated. It will be sent by return mail for \$1.50 post paid.

BOOK DEPT., GRAIN GROWERS' GUIDE, WPG.

Direct Legislation: or The Initiation and Referendum

What It Is and Why We Need It

All over Western Canada the people are asking for information on Direct Legislation. This little booklet of 36 pages by R. L. Scott tells the whole story. Every man interested in Direct Legislation should buy from 25 to 100 copies of this booklet and distribute them among his friends. They will be sent to any address for 5c each, post paid, or 25 copies for a dollar. If you want only one, send for it. If you want a large number of copies to be distributed, send in the names and addresses with your money, and the booklets will be mailed direct to any names desired. Direct Legislation is one of the greatest needs of the time, and no man can afford to be without a copy of this booklet. They are kept in stock in The Guide office and will be sent promptly by return mail.

BOOK DEPARTMENT - GRAIN GROWERS' GUIDE, WINNIPEG

DRY FARMING: Its Principles and Practice

(By William McDonald, M.S., Agr., Sc.D., Ph.D.)

The readers of The Guide have demanded reliable information on "dry farming" as it is called. After considerable search and consultation with experts this book was selected. The author is one of the leading agricultural scientists of the day and has studied conditions in South Africa and United States. The author treats of the "Campbell System" of dry farming and also devotes a chapter to "The Traction Engine in Dry Farming." Professor W. J. Elliott, who is in charge of the C.P.R. farm at Birchmount, Alberta, and one of Canada's leading Dry Farming Experts, says: "I could certainly recommend 'Dry Farming' to all those who are considering this work in any one of its phases, and in fact for any man who is farming under more humid conditions there are many points that will aid him very much in the handling and treatment of his soil." The book is written in a simple style that may be understood by every man who reads, and in fact, so well has the author prepared this work that it reads like an interesting novel. It contains 290 pages and is well illustrated. This book is kept in The Guide office and will be sent by return mail, \$1.50, postpaid.