

including recommendation for alteration in the By-laws, and Mr. Brierley's Notice of Motion with regard to qualification for membership.

Discussion on the Report and Motions.

2.45 p.m.—Report regarding efforts made to induce members to adopt a 12-months year, and abandon premiums. Mr. L. G. Jackson, *Era*, Newmarket.

Discussion on the report.

3.30 p.m.—Talk on the Care of the Eyesight in Newspaper work. Dr. Ryerson.

3.45 p.m.—Paper, "Pioneer Newspapers." Mr. E. Jackson, Newmarket.

4.15 p.m.—Conference on Counting Room Management. Introduced by Mr. W. S. Dingman, *Herald*, Stratford.

5.00 p.m.—Paper, "Public Journals as Moulders of Public Opinion." Mr. E. E. Sheppard, *Saturday Night*, Toronto.

5.30 p.m.—Practical Talk on Working of Linotype Machines. Mr. Allan Thomson (Foreman), *Globe*, Toronto.

THURSDAY EVENING

7.30 p.m.—Annual Dinner, at Webb's.

FRIDAY MORNING

10.00 a.m.—Election of Officers.

10.30 a.m.—Conference upon "How to make advertising attractive and profitable." Introduced by Mr. Andrew Pattullo, *Sentinel-Review*, Woodstock.

11.15 a.m.—Address. Joseph Howard, Jr., New York.

12.00 noon—Paper, "Reporters and Reporting." Mr. A. C. Campbell.

FRIDAY AFTERNOON

2.00 p.m.—Paper. Mr. J. S. Willison, *Globe*, Toronto.

2.30 p.m.—Paper, "Patent Medicine Advertising in Lay Press." (By request.) Dr. Playter, *Health Journal*, Ottawa.

3.15 p.m.—Talk on Foreign Advertising. Mr. Roy V. Somerville, New York.

3.45 p.m.—Paper. Mr. D. Creighton, *Empire*, Toronto.

4.15 p.m.—Paper, "Proof Reading." Mr. H. C. Bell, (Proofreader), *Mail*, Toronto.

4.45 p.m.—Reports and Conclusion of Business.

THEY HAVE QUITE A PLACE

LAST week, while in Hamilton, I dropped into the wholesale stationery and printers' supplies house of Buntin Gillies & Co., 62 King Street East, and took a look through their large establishment. C. W. Graham, who has been manager for the past five years of a business that was established 47 years ago, was good enough to go through with me. His private office and the sample room are to the left as one enters the building, and the general office to the

right. In the rear, on the ground floor, is kept a large stock of news, book, and manilla wrapping papers, paper bags and twine. The building is five stories in height, each flat being 30 x 160 feet. In the cellar are stacks of straw board, wood board and mill board; cases of slates and slate pencils; inks of such celebrated manufacturers as Stephens', Stafford and Underwood; heavy wrapping papers, brown, rag and straw. On the second floor orders are filled from the shipping room, and here the invoice clerks have their desks. All goods going out are re-checked twice to avoid mistakes. There is also on this floor no end of lines carried by the trade, such as blank books, memorandum books, pencils, penholders, fountain pens, tablets, sealing wax, playing cards, ruled printers' stock and flat and linen papers (British and American). Their "Japan Linen Brand" of flat paper for correspondence and blank book manufacturing is worthy of special mention. There are also rubber bands, erasers, school books and supplies, note papers, printing inks, tags, scribbling and exercise books. The stationery department has a worthy manager in J. B. Gillies. On the next floor is a stock of envelopes, blotting papers, tissue papers, copying papers, cardboard and cover papers, roll window blind, binders' leathers and stock. The bindery is also on this flat, and is equipped with ruling and cutting machines and presses that enable them to turn out first-class work on short notice. On the floor above is stored binders' cloth, toilet papers, and surplus stock.

Some twenty-five hands are kept employed in and around the establishment, attending to the wants of a trade which extends from the Atlantic to the Pacific. The firm's travellers are the following well-known gentlemen: W. C. Cunningham covers the lower provinces, Central Ontario and all around west of Port Arthur to the coast; C. P. Ranson takes the Niagara Peninsular towns on the Michigan Central and Northern Ontario, while W. R. Turnbull is a favorite on his ground, Hamilton and vicinity. The building is heated by hot air, lighted by gas, and the elevators are run by electricity. Mr. Graham is to be congratulated on being at the head of such an establishment, which has in him an efficient manager. This house was one of our first advertisers, and their well-written advertisements have secured for them handsome returns. Heck.

THE *Catholic Register*, of Toronto, founded on the remains of the *Irish Canadian* and the *Catholic Weekly Review*, now appears in Toronto. Rev. J. R. Teehy, B.A., superior of St. Michael's College, is editor, and Patrick Boyle, business manager. The *Irish Canadian* had been in existence about thirty years.