

PRODUCT CLASSIFICATIONS

This section lists manufacturers' representatives according to the product lines handled. Below is a list of the product classifications used, along with a description of specific products included in the classifications which are not self-explanatory. These classifications are necessarily broad in scope to allow for allied product lines. While every effort has been made to include reps under all appropriate products, errors and/or omissions may occur, and we suggest you contact the reps directly concerning exact products handled.

ABRASIVES

ADVERTISING PRODUCTS & SERVICES

(includes labels, decals, premiums and incentives)

AEROSPACE & AVIATION

AGRICULTURAL EQUIPMENT & SUPPLIES

(includes lawn and garden equipment, pest control, fertilizers and feeds, nursery supplies)

AUDIO VISUAL EQUIPMENT & SUPPLIES

(includes stereo systems and components, video equipment, records and tapes)

AUTOMOTIVE EQUIPMENT & SUPPLIES

(includes recreational and special purpose vehicles, automotive paints and vinyls, service station equipment)

CASTINGS & FORGINGS

(includes ceramics, extrusions, foundry and refractory equipment, dies)

CHEMICALS & CHEMICAL PRODUCTS

(includes janitorial supplies, insecticides, pesticides, resins, solvents, clean room supplies)

COATINGS, SEALANTS & ADHESIVES

(includes caulks, laminates, weatherstripping, rust preventives, epoxies, waxes, glazes)

COMMUNICATIONS EQUIPMENT

(includes telephone and telegraph equipment, two-way radios, intercoms, broadcast equipment, answering machines, beepers, pagers, antennas, receivers, transmitters)

COMPUTER EQUIPMENT & SUPPLIES

(includes hardware, software, peripherals)

CONSTRUCTION EQUIPMENT & SUPPLIES

(includes skylights, partitions, roofing, insulation, flag poles, mail boxes, siding, doors, windows, shutters, gratings, nosings, treads, concrete, cement, tile)

CONTROLS & INSTRUMENTATION

(includes meters, scales, timers, monitors, oscilloscopes, detectors, counting and weighing systems, thermostats, shock and vibration control, analyzers, gauges)

EDUCATIONAL AIDS & SUPPLIES

ELECTRICAL/ELECTRONIC EQUIPMENT & SUPPLIES

(includes capacitors, resistors, relays, switches, semiconductors, printed circuit boards, solenoids, fuses, batteries, microwave components, transformers, transducers, consumer electronics and appliances)

ENERGY

(includes energy systems, solar energy systems, nuclear energy components, environmental equipment, energy conservation, energy recovery)

FASTENERS

(includes nuts, screws, bolts, rivets, grommets, connectors, couplings)

FOOD & FOOD PRODUCTS

(includes tobacco, beverages)

FOOD SERVICE EQUIPMENT

(includes coffee makers, ice makers, dispensing equipment, restaurant equipment, barbecues, canning and packaging equipment)

FURNITURE & FURNISHINGS

(includes wicker products, shelving, patio furniture, draperies, upholstery, carpeting, linens, wall coverings)