

FOREWORD

In keeping with the mission of the Department of Industry, Trade and Commerce, Automotive Surveys of Canada (a division of Wadham Publications Limited) was retained to comprehensively study the automotive parts rebuilding industry in Canada. Heretofore no quantitative data had been collected as to the number of rebuilders, the product mix, the volume of business produced, their dispersement throughout the country and their involvement in exportation of product.

The terms remanufacturer and rebuilder are often used interchangeably. Without having researched this carefully, it seems that in the mid 1960's the Government levied a Federal Sales Tax on the companies under study claiming that the company's function was more than refurbishing or reconditioning or rebuilding. As the companies claimed their products were as good as original equipment or better, the Government deemed them to be remanufacturers. This study revealed that certain larger firms use the term remanufacturer to describe themselves as it is believed more prestigious and thought to better describe the quality of their product. The point is that, to the automotive parts community, the term "rebuilder" is generic to this