

# How We Made \$200<sup>00</sup> Extra in Four Months — Right at Home

Mrs. A. A. Clark's record of success with her Auto Knitter is so remarkable that we have asked her to tell about it in her own words, for the help and inspiration of Auto Knitter workers everywhere. Few owners of Auto Knitter machines can give the time and effort needed to make such unusual earnings, but men and women all over the country constantly add many dollars to their incomes every month—in spare hours only. Wouldn't even \$5.00 a week extra be welcome to you? Then find out how Auto Knitter workers make money—under our "Guaranteed Wage Plan."

By Mrs. A. A. Clark

**W**HEN one reaches the position where it seems as though everything is a rank failure it is indeed a grand, glorious feeling to finally grasp a real opportunity and realize that you have at last "made good." That has been our experience with the Auto Knitter. Three years ago, filled with high hopes and having a reasonable amount of capital, my husband and I started to farm a rented quarter, fully prepared to make a fortune. Well, we did, for the other fellow. First year—dried out. Second year—good crop but no price for grain; and to make matters worse we had gone heavily in debt for feed for the stock through the long, hard winter that intervened.

Meanwhile, I had been trying to find some means of helping out the situation. Finally I read about the plan for earning money at home by knitting socks on the Auto Knitter, and what was of even greater interest, the offer to take an pay for all the standard socks I could make.

I told my husband about it but he was not as much interested as I was. He said there was sure to be some string to it somewhere and he would have nothing to do with it. Well, the summer went by without much improvement in our affairs. I had been keeping in touch with the Auto Knitter people, however, and when I talked it over with my husband once more he finally decided that we had better try it. Just as soon as he could get his wages drawn up he sent the order for the machine.

The machine arrived and he unpacked it for me, and I noticed as soon as he got a good look at it that he seemed more favorably impressed. "If it works as well as it looks, it is O.K.," he said, and was quite anxious to see it going. I took my time and made sure of each move and very soon I could make socks quite easily. When the yarn we had coming arrived I was ready to do real work. As soon as I had half a dozen pairs of socks made my husband took them to town and sold them all in less than one hour for \$1.00 per pair.

We had planned to send the whole output to the company, but when we saw what a good article the machine could produce and how readily they sold, we changed our plans and decided to build up a good local trade. We sold six dozen pairs to local stores easily, getting \$9.00 per dozen for them. After moving into town we put an ad. in the local paper describing our product and also offering to knit for patrons from their own yarn.

We soon had so many orders that we were compelled to use the best yarn we could get locally, as the distance from Toronto made too long a wait and we were anxious to build up a reputation for our work in anticipation of another year, when we could start early in the season.

In all we have made, as near as we can check up, over \$200.00 this last winter.

After seeing what the Auto Knitter could do, we got another machine, so we now keep one on standard work and use the other on orders for boys' and girls' stockings and odd size orders. Next fall we intend to hire a girl to do the housework and we will stock up with good yarn early in the season and make a regular business of it. We believe our experience this season justifies our expectations. To sum the prospects up briefly, we can knit a pair of standard socks in 20 minutes. We can finish up and press a pair in 7 minutes and can sell every pair at a profit of from \$2.75 to \$5.75 per dozen, according as we sell to stores wholesale, or direct to customers. That profit represents also our wage. For custom knitting we can get 25 cents per

pair for men's socks and from 30 to 50 cents per pair for long ribbed stockings, according to size. The patrons furnish the yarn. We can knit 10 or 12 pair per day of the long ones, depending on the quality of yarn they bring in for us to use.

Outside of the few odd jobs my husband got to do this winter, our two machines have paid our rent, our living, and also reduced our obligations by \$80.00, and we consider that good when we have had them such a short time—approximately four months.

With a more definite idea of how to go about it, as well as fuller knowledge of and faith in our equipment, we have every reason to hope for a much better showing next year. A very conservative estimate will give us \$250.00 for this year's work, getting off to a poor start at that. We plan on \$750.00 next year and will start the ball rolling by exhibiting our goods at the local fair within easy reach of us, and by using the local newspaper columns.

When I compare my husband's present cheerful optimism with his depression of four months ago I am fully convinced that the age of miracles is not passed.

Mrs. A. A. Clark, Alberta.

## Why Not Let the Auto Knitter Help You?

As soon as you have an Auto Knitter in your home, and have become proficient in using it, you will have a means of solving your extra-money problem. This is the way:

The Auto Knitter enables you to make all-wool socks that find a ready sale everywhere. You knit these socks, following standard directions furnished with your machine, but you do not have to sell them yourself unless you wish. Not at all!

Simply send the finished socks to us in Toronto, in large or small shipments, as you find convenient. By return mail you receive a money order in payment of your wages for making the socks, at a fixed rate per dozen pairs, and also the same weight of new yarn that you used in knitting the hosiery sent to us. The yarn remains your property and is constantly replaced.

## Not a Promise But a Contract

To every owner of an Auto Knitter we give a signed "Work Contract" which obligates us to carry out our part of the agreement for five years, whenever you wish to take advantage of it. Some Auto Knitter workers have been sending us their entire output for several years.

But on the other hand, you are not bound by the terms of the Work Contract to send socks to us at all, unless you wish. You may dispose of them to private trade—just as Mrs. Clark does, but the company is bound to accept and pay for all the standard socks you do send them—whether the amount be large or small.

## A Wonderful Work Record. Less Than 5% Rejections

The Auto Knitter is for workers—for those who are serious in their desire to make money in their spare hours. The Olde Tyme Wool Socks that are sent to us under the Work Contract come from everywhere—from novices as well as the experienced—and yet, out of the huge total sent in to us less than 5% have to be laid aside and returned to the worker as not being up to the standard set for Olde Tyme All Wool Socks.



Mrs. A. A. Clark

We believe it to be a great tribute to the general all-round efficiency of the Auto Knitter and the Auto Knitter Workers, that the rejections on this home work, performed in many, many different homes, are so small as to be almost negligible. If these folks learned from the instruction book to make socks that average less than 5% rejections, can you not do so, too?

The Auto Knitter will answer every demand made upon it for speed and reliability, and your earnings will be in proportion to the time you devote and the degree of proficiency attained through practice.

## Find Out How You May Receive "Money Orders from Toronto"

If you are seeking some way to turn spare moments into money then we would like to send you all the facts about the Auto Knitter. We want you to know all about this new, pleasant occupation that can be conducted in your own home as a means of earning dollars in spare hours. You do not place yourself under the slightest obligation by signing and mailing the coupon—or write a letter if you prefer. The full details which we send to you are absolutely free.

**The Auto Knitter Hosiery (Canada) Co., Ltd**  
Dept. 12, 1870 Davenport Road, W. Toronto, Can.

**The Auto Knitter Hosiery (Canada) Co., Ltd.**  
Dept. 12, 1870 Davenport Road, West Toronto, Can.

Send me full particulars about making money at home with the Auto Knitter. I enclose 3 cents postage to cover cost of mailing etc. It is understood that this does not obligate me in any way.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ PROV \_\_\_\_\_

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