

# STEARNS' FINE PERFUMES.

WE TRULY BELIEVE no line of odors made in this country has become so popular as ours have, and no department of our business has increased more rapidly than that of Perfumery. We know this increase is due entirely to the fact that, while our prices may be higher than some others, our quality is always of one standard—the best, and that only.

We believe that in Perfumes as in medicine, the best of everything is none too good; ours are the best that money and experience can make. We sell only to the drug trade; our prices are reasonable (not cheap); our terms liberal; our quality the highest; our styles the latest.

All perfumes in bulk are \$3.50 per lb. in glass stoppered bottles; \$3.25 per lb. in cork stoppered bottles.

With each order for six lbs. (\$21.00) we will send Test Rack filled, an elegant embossed sign, and a supply of labels.

When bottled goods are ordered, unless particularly specified, we will make up the assortment according to our best judgment.



Style "A."—Special French Oval.

No. 10—1 oz.—12 in box	\$2.00 per dozen
No. 11—1 oz.—in couplets	2.70 "
No. 12—1 oz.—6 in box	4.00 "
No. 13—1 oz.—in couplets	4.50 "
No. 14—1 oz.—in single box	5.00 "
No. 15—2 oz.—4 in box	7.00 "
No. 16—2 oz.—in couplets	7.50 "
No. 17—2 oz.—in single box	8.00 "

## LIST OF STEARNS' FINE PERFUMES.

### SPECIAL ODORS.

AMERICAN BEAUTY ROSE.	
AMORITA.	"4" ROSES.
ENGLISH LILAC.	MAY BLOSSOM.
CLEOPATRA.	EUXENIA.
OLIVE BLOSSOM.	KALANTHE.
NADJY.	LUCILIA.
IDEAL BOUQUET.	ERMINIE.
CRAB APPLE BLOSSOM.	

We also offer the following list of popular favorites, which are every where recognized as the best in their line.

### REGULAR ODORS.

White Rose.	Lily of the Valley.
Jockey Club.	Stephanotis.
Heliotrope.	Ylang Ylang.
Opoponax.	Patchouly.
Frangipani.	Fine Eng. Violet, \$5.
Rose Geranium.	Wood Violet.
New Mown Hay.	White Lilac.
Tonquin Musk, \$5.	Musk.
Ess. Bouquet.	



Style "B."—New Tall.

No. 20—1 oz.—12 in box	\$2.00 per dozen
No. 21—1 oz.—in couplets	2.70 "
No. 22—1 oz.—6 in box	4.00 "
No. 23—1 oz.—in couplets	4.50 "
No. 24—1 oz.—in single box	5.00 "
No. 25—2 oz.—4 in box	7.00 "
No. 26—2 oz.—in couplets	7.50 "
No. 27—2 oz.—in single box	8.00 "



Style "C."—English Round.

No. 31—1 oz.—6 in box	\$4.00 per dozen
No. 31—1 oz.—in couplets	4.50 "
No. 32—1 oz.—in single box	5.00 "
No. 33—4 oz.—in single box	12.00 "



Style "D." Tall Finted, similar to Cut Glass.

No. 40—1 oz.—in couplets	\$5.00 per dozen
No. 41—1 oz.—in single box	5.50 "
No. 42—2 oz.—in couplets	8.50 "
No. 43—2 oz.—in single box	9.00 "
No. 44—4 oz.—in single box	15.00 "

TERMS—Three Months' Credit. F. O. B. Windsor.

## FREDERICK STEARNS & CO.,

WINDSOR, Ont.

DETROIT, Mich.