



Mr. J. M. LAGO,
Superintendent for Eastern Cuba.

J. M. Lago, Superintendent of the Sun Life of Canada for Eastern Cuba, with headquarters at Santiago, has been in the employ of the Sun Life Assurance Company of Canada during his entire assurance career, a period of about ten years.

He joined the Company's field staff in connection with the Porto Rico Agency, where he made a splendid record as a solicitor.

In 1892 he was promoted to the Superintendency of Eastern Cuba, where he has been equally successful.

Mr. Lago is looked upon by the Company as a young man of great promise, and his career is being watched with more than ordinary interest.

His affable manner, good address and highly developed social qualities make him a great favorite with his friends and acquaintances.

The Sun Life of Canada is
"Prosperous and Progressive."

The Selfish Thing.

"No, mamma," sobbed the unhappy young wife, "George doesn't love me. I found it out last night."

"Oh, my poor child," the mother exclaimed, "what has happened? Ah, I see it all! You found a letter in his pocket!"

"It wasn't that," the miserable young woman answered: "he came home and told me that he had had his life assured."

"Well?"

"Well, if he really loved me, wouldn't he have had mine assured instead of selfishly going and having all this protection put upon himself?"—Chicago Times-Herald.



The Safety of Life Assurance.

A prominent New York merchant said: "I carry \$170,000 of life assurance." Said his friend to him: "Why do you burden yourself with so much outlay, when I know you are worth half a million dollars in good property?" "Yes," he replied, "I am worth all that but I am not ignorant of the fact that I might possibly be bankrupt before I am laid in the ground. I am not certain I will always be as well off. These policies issued for my family, I am dead certain, whatever befalls me, they will have the amount of these policies beyond the reach of panics or any other adverse circumstances."



Husband (irritably)—It isn't a year since you said you believed our marriage was made in Heaven, and yet you order me around as if I wasn't anybody.

Wife (calmly)—Order is Heaven's first law.—New York Weekly.



The sure way to miss success is to miss opportunity.—P. Charles.