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COST CONTROL

Never in the World's history were minutes as valuable as they are to-day. Never in the history of business was the necessity of cost control greater than it is to-day, because

- 1. Overhead expense is continually growing larger.
- 2.—Employees' disputes and demands are becoming more frequent.
- 3. Competent help is always hard to get and to keep.
- 4. The wage bill keeps piling up.

How your men occupy their time AFTER they reach their work—how much of their time is Productive and how much Non-Productive, is shown you by the

INTERNATIONAL COST RECORDER

Suppose you have 40 men in a department and the purchased labor for the week is 1,000 hours. Suppose a foreman finds out that it was only 900 hours. Can he force a balance to bury this leakage?

NOT if the time records are **PRINTED** on International Job Cards.

That's the kind of question that implies success or failure for your business.

Let us send you our latest folders.

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