THE CANADA NATIONAL FIRE

INSURANCE COMPANY

HEAD OFFICE: WINNIPEG. MAN.

SURPLUS TO POLICYHOLDERS - \$1,576,398

A Canadian Company Investing its Funds in Canada General Fire Insurance Business Transacted

APPLICATIONS FOR AGENCIES INVITED

Toronto, Ont., Branch: 20 King St. West, C. B CORBOLD, Mgr.

HE EMPLOY

LIABILITY ASSURANCE CORPORATION OF LONDON, ENG.

Personal Accident Employers' Liability Workmen's Compensation

Automobile Fidelity Guarantee and Fire Insurance Policies

C. W. I. WOODLAND

Manager for Canada and Newtoundland

ewis Building, MONTREAL

JOHN JENKINS, Fire Manager

British Northwestern Fire

Insurance Company

Temple Bldg.

THE MONARCH LIFE

President: J. T. GORDON Managing Director: W. W. STEWART HEAD OFFICE

E. L. TAYLOR, K.C., M.P.P. J. A. MACFARLANE, A.I.A. WINNIPEG

CHAS. J. HARRISON, Secretary

THE WESTERN EMPIRE

Head Office-713 to 717 Somerset Bidg., Winnipeg, Canada

Subscribed Capital \$594,400 Security for Policyholders \$665,000 BDWARD BROWN, President

Head Office

E. B. HALL, Vice-President

Capital Paid-up \$232,400

WINNIPEG, Can.

F. K. FOSTER, Managing Director

IT'S AN ILL WIND, ETC.

Yes, the importance and necessity of Life Insurance must be considered even more than usual, in this period of trial and strife. Field men should set a record for new business, for the crop is there, and it is yours to harvest. First, be connected with a reliable company. Good territory is open with the

Federal Life Assurance Co. Head Office - HAMILTON, Ont.

ORDERS NOW BEING TAKEN

"Some Pointers on Life Assurance"

By C. A. HASTINGS

Price

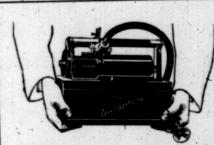
50c.

Over 50 different examples. Reduced rates quoted for quantities.

MONETARY TIMES OF CANADA 62 Church Street, TORONTO

MONTREAL

WINNIPEG



how to use

THE DICTAPHONE

You talk into it exactly as you speak into the telephone, as if you were actually talking to the man to whom you are writing.

The result—the personally spoken letter that carries conviction with

Speaking of the telephone, reach for it and arrange for a demonstration in your own office, on your own work, or write

AE DICTAPAONE

Columbia Graphophone Co. TORONTO 365 SORAUREN AVE.

Ask for our booklet "How One Man Saved Money."