## A Record Sale OF USED ORGANS

The months of September and October have established a new record in the sale of Gourlay Pianos. The greatly increased demand for Gourlay Pianos has brought us more fine organs in part payment than ever before—our organ warerooms will not hold half of them—and as it costs money to store them, we choose to cut prices and dispose of them quickly. No better purchasing opportunity has ever been offered than this list presents. In ordering send us your second and third choices in case the first should be sold before your order is received.



## TERMS OF PAYMENT

Organs under \$50.00, \$ 5.00 cash and \$3.00 per month Organs over  $-50.00, \, \$10.00$  cash and \$4.00 per month

A discount of 10% for cash.

## TERMS OF SALE

Every-organ shipped subject to approval.
We will pay the return freight if not satisfactory.
A new stool accompanies each instrument.
Each organ safely packed without extra charge.

MASON AND HAMLIN—5 octave walnut flat-top organ, by Mason and Hamlin, Boston, Has 7 stops, 2 sets of reeds throughout, coupler and knee swell. An excellent organ for	BERLIN—6 octave piano case organ, in attractive walnut case with mirror rail top. Has 11 stops, 2 sets of reeds throughout, 2 couplers, 2 knee swells. Looks just like new. Sale price. \$71 too
school or mission use. Original cost, \$150. Sale price. \$30 00  DOMINION—5 octave walnut Dominion organ with high back, attractively carved. Has	BELL—Chapel organ by W. Bell, Guelph, in attractive walnut case with rail top and finished back. Has 14 stops, 3 sets of reeds
6 stops, 2 full sets of reeds, knee swell, etc. Original cost, \$100. Sale Price\$33 00	throughout, and sub-bass. A splendid instrument. Sale price
THOMAS—5 octave walnut organ by E. G. Thomas. Has 9 stops, 2 sets of reeds throughout, coupler and knee swells. Original cost, \$110.	DOHERTY—6 octave piano case organ by the Doherty Co., Clinton, in ebonized case with mirror top and lamp stands. Has 11 stops, 2 sets of reeds throughout, couplers, 2 knee
Sale price	swells. Sale price \$77 00
gour, Hamilton, in rich solid walnut case. Has 11 stops, 2 sets of reeds throughout, 2 couplers, 2 knee swells. Original cost, \$125. Sale price,\$41 00	
KARN—5 octave walnut organ by D. W. Karn, Woodstock, in attractive solid walnut case	and 2 sets and a sub-bass set in the bass, 2 couplers, 2 knee swells. A splendid musical instrument. Sale price
of modern design with mirror top. Has 9 stops, 2 sets of reeds in the treble, one in the bass, 2 couplers, 2 knee swells. Height, 6 feet. Sale price	THOMAS—6 octave piano case organ in attractive walnut case with rail top. Has 10 stops, 2
DOHERTY—5 octave walnut organ by The Doherty Co., in very handsome case attrac-	swells, and patent folding mouseproof pedals. Sale price
tively carved and decorated. Has 12 stops, 3 sets of reeds in the treble, 2 in the bass, 2 couplers, 2 knee swells. Original cost, \$135. Sale price\$44 oo	BELL—6 octave piano case organ by W. Bell & Co., Guelph, in beautiful walnut case with handsomely pillared mirror top. Has 11 stops, 2 sets of reeds throughout, 2 couplers,
BELL—A particularly handsome pipe top organ by W. Bell & Co., Guelph, in solid walnut	2 knee swells, mouseproof pedals Cannot be told from new. Sale price
case, pipes handsomely decorated in green and gold, and case otherwise beautifully carved. Has 11 stops, 2 sets of reeds through-	KARN—6 octave piano case organ by D. W. Karn & Co., Woodstock, in handsome walnut case with mirror top, lamp stands and full swing
out, 2 couplers, 2 knee swells. Original cost, \$150. Sale price	music desk. Has 12 stops, 3 sets of reeds in the treble and 2 in the bass, 2 couplers, 2 knee swells. Just like new. Sale price \$89 oo
organ by W. Bell & Co., Guelph, in walnut case with music rack, lamp stands, 11 stops, 2 sets of reeds throughout, 2 couplers, 2 knee	DOMINION—A beautiful 6 octave piano case organ by the Dominion Co., Bowmanville, in handsome mahogany case with full length
swells, mouseproof pedals. Original cost, \$150. Sale price	carved panels and music desk, double folding fall board and protected pedals, lamp stands,
BELL—6 octave piano case organ by W. Bell, Guelph, in ebonized case with fret carved panels, mirror top and lamp stands. Has	etc. Has 11 stops, 2 sets of reeds throughout, 2 couplers, 2 knee swells. Used less than two years. Sale price
11 stops, 2 sets of reeds in addition to sub- bass set. Sale price	
THOMAS—6 octave piano case organ by The Thomas Organ Co., Woodstock, in walnut ease without top. Has 10 stops, 2 sets of reeds throughout, coupler and 2 knee swells.	stock by the Sherlock-Manning Co., of Lon- don. Has 6 octaves, 13 stops, 2 sets of reeds, throughout, 2 couplers, 2 knee swells, hand- some 36 in. mirror top. Almost new. Sale
Sale price \$69 o	

GOURLAY, WINTER & LEEMING