

men, parcel boys, baggage men, oilers, porters, section and track men, storekeepers, watchmen, laborers, motormen, conductors, timekeepers, toll gate keepers, weighers, gaugers, measure managers.

#### X. *Salesmen*—

Men engaged in selling books and stationery, boots and shoes, carpets, ladies' wear, china, glass and crockery, cigars and tobacco, men's clothing and furnishings, confectionery, dry goods, fancy goods, flowers, fruit, furniture, jewellery, liquor and beverages, sewing machines, hardware.

#### XI. *Students*—

While the universities and other institutions of learning have contributed a considerable number of soldiers, there are still thousands of young men of military age carrying school bags instead of rifles. It is necessary to keep up the supply of doctors and technical men, but application to such subjects as classics, philosophy, or history, seems unprofitable in war time. Students, with some exceptions, are not performing any military duty by continuing at school. They are not helping to run factories or farms; they are not of financial assistance to their parents. On the contrary, they are a temporary burden on the country, which has to pay a considerable part of the cost of their education. If students remain peacefully acquiring the luxury of higher education during a crisis like the present, the country will begin to question the value of an educational system which attracts and holds such men.

### **The Three Armies.**

The time is at hand when our available men should be divided into three armies:

#### I. *The Fighting Army*—

This should contain a large proportion of young, single men, who can most easily be spared from industry, and such technical men as are needed.

#### II. *The Industrial Army*—

This should include the technical men not needed for special services in the army, enough men to form permanent staffs for the industries which are needed to prosecute the war. Such employees should be enrolled by the military authorities and should be given distinctive armlets or buttons to show that they were on active service. These armlets or buttons should be issued by a central authority on a common principle.