

Fifth Year Course Leading to a Master's Degree

Section II

Refer to Sections 6: 8: 14: of General Report.

**N.B.** The scope in this field is large and will grow with time. All that can be done is to indicate two or three inter-related groups of specialized study which will eventually come into being. For the fairly immediate future, the recommendation is that the Foreign Trade group be prosecuted, leaving other groups to develop as circumstances make advisable, possibly opening up the sales group first.

**I. For all Groups**

Industrial Management            )  
   ) or both if not previously taken  
 Business Finance Problems)

N.B. This provision will round out the fundamental background provided for in Section 18 of the general report.

**II. Foreign Trade and Sales Groups.**

Sales Management Problems (if not previously taken)  
 Advertising Problems - - - - - 3 unit course

**III. Foreign Trade Group.**

Canada's Economic Problems and their solution (no credit)  
 (A seminar discussion at stated intervals handled by the  
 Departments of Economics and Commerce jointly)  
 Economics 11 - - - - - 3 units  
 Foreign Trade Problems - - - - - 3 unit course  
 Import and Export Mechanics- - - - - 1½ units  
 Economic Studies of specified areas- - - - - 1½ units  
 (Under direction of Department of Economics)

**IV. Sales Group.**

Retail Store Management - - - - - 3 units  
 Economics 11 - - - - - 1½ units  
 Industrial Accounting Problems - - - - - 3 units  
 Options from Economics or Commerce to complete 18 units