

As the copyright protection of software is still a problem in Germany, it is recommended to formulate the license contract accordingly with the assistance of an experienced lawyer. It is planned that a regulation of the EC will help to solve this problem in future. The Consulate General in Munich is in a position to assist Canadian companies in identifying experienced lawyers to help Canadian companies work out suitable contracts.

Defence

The Federal Republic of Germany is Canada's second largest market for defence related products. Like many of its allies, however, the German government is drastically cutting its defence budget. As a result Canadian firms will find the German market much more difficult to penetrate in the future.

The German government has recently decided to realign its defence acquisitions to meet the priorities of the developing European security posture. In doing so, priority will be given to those elements of capital acquisition which will improve mobility, deployability and command and control.

Following, are the changes to the German military acquisition plan expected to lead to a reduction of DM 43.7 billion between 1993-2005.

Projects continuing at present level funding

- NATO-Air Command & control system (ACCS)
- Army command and information system
- Bundeswehr military intelligence analysis system
- Airforce command & information system
- Radar & command equipment for air space observation in the new Eastern provinces
- Bundeswehr message system including an automated command and message net for the airforce, a tactical radio net for the navy and an automated corps trunk net
- Army air defence reconnaissance command system
- Small airborne target locating system (army drone)
- NATO identification system
- Electronic reconnaissance and command system for all three branches of the military
- Mine clearance tank
- Parts of the artillery command and information system (target acquisition & passive location system)
- Anti-armour missile system, medium range
- Ammunition for artillery rocket systems
- Product improvements to army Roland system
- Product improvements to Gepard AAA system
- F4-F Phantom replacement (NFA 90)
- Tactical air defence system (TVS)
- Modular stand-off weapon