

WHERE TO FIND ASSISTANCE

D. Export Development Corporation

You can insure your non-Canadian receivables with EDC. Before EDC insures receivables, it reviews and has to approve the credit limits granted by the exporter to its clients. To apply, contact the Head Office in Ottawa, 613-598-2500, or your regional office.

Ottawa 613-598-2992	Vancouver 604-688-8658	Calgary 403-294-0928	Montreal 514-283-3013
Winnipeg 204-983-5114	Toronto 416-973-6211	London 519-645-5828	Halifax 902-429-0426

E. Supply and Services Canada

Supply and Services Canada issues a daily publication called *Government Business Opportunities* that includes information on U.S. government procurement at the federal level. Subscriptions can be ordered at 819-956-4800.

F. Federal Business Development Bank

The Federal Business Development Bank (FBDB) will provide a guarantee to financial institutions for lines of credit that they extend to exporters. This guaranteed line of credit can cover from 60 to 90 per cent of the value of the export receivables that are used as security. FBDB also offers consulting services to small businesses. For further information, call your nearest FBDB branch or call toll free 1-800-361-2126.

2 CHAMBERS OF COMMERCE

The Canadian Chamber of Commerce represents Canadian business in its relationships with the federal government. The Chamber also assists Canadian enterprises in improving their competitiveness in export markets. The Chamber's electronic communication network and database, ChamberNet, also includes general trade information on the U.S. market. For more information contact the Head Office in Ottawa or branch offices in Toronto and Montreal.

Ottawa 613-238-4000	Toronto 416-868-6415	Montreal 514-866-4334
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Also contact your local Chamber of Commerce for information on its export promotion programs.

3 CANADIAN GOVERNMENT OFFICES IN THE UNITED STATES

For enquiries related to business affairs ask for commercial officers in trade offices associated with the embassy, consulates and satellite trade offices. The locations of the satellite trade offices are indicated in brackets under the address of the consulate to which they report.

A. Canadian Embassy

Canadian Embassy
501 Pennsylvania Avenue N.W.
Washington, DC 20001
Tel: 202-682-1740
Fax: 202-682-7726
(Philadelphia)

B. Canadian Consulates and Consulates General

Atlanta Suite 400 South Tower One CNN Center Atlanta, GA 30303-2705 Tel: 404-577-6810 Fax: 404-524-5046 (Miami, Orlando, San Juan)	Boston Three Copley Place Suite 400 Boston, MA 02116 Tel: 617-262-3760 Fax: 617-262-3415	Buffalo One Marine Midland Center, Suite 3150 Buffalo, NY 14203-2884 Tel: 716-852-1247 Fax: 716-852-4340
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