

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST : 605-DETROIT

ASSESSED SPECIFICATIONS & AVAILABILITY, PURCHASED & SHIPPED TO OTTAWA COMPUTER EQUIPMENT (ON BEHALF OF UTW/OTT); (02) PARTICIPATED WITH 2 OFFICERS IN ONT. & QUE. PROGRAMS OF EXPORT MARKETPLACE '87; (03) COORDINATED & MANAGED FORMAL PROGRAM OF DOWNLOADING EXISTING POST FILES INTO WIN SYS. & ESTABLISHED METHODOLOGY FOR ONGOING DOWNLOAD; (04) PARTICIPATED IN 4-DAY WIN SYS. MGMT TRAINING/UPGRADING (KINGSTON & OTTAWA, ONT); (05) PART. IN 2-DAY INVESTMENT DEV'T OFFICERS' MEETING IN NEW YORK; (06) REC'D ONT. PROFIT MISSION, 22 MEMBERS, NOV 17-18 87; (07) SUPPORTED NO. OF CORP. LIAISON VISITS BY HOM, INCLUD. MEETINGS WITH DOW CHEMICAL, STROH BREWERY & MVMA MOTOR VEH. MFRS ASSN.; (08) PART. IN SEMINAR ON "HOW TO SELL TO THE JAPANESE AUTO INDUSTRY", SPONSORED BY TOKYO/CHICAGO BANK; (09) PART. IN WEEK-LONG COFI-SPONSORED LUMBER FAMILIARIZATION TOUR IN B. C.; (10) ORGANIZED & LED TWO TRADE MISSIONS FROM DETROIT TO A) PAC EX '87, T. O., & B) FED. & PROV. TV CABLE COMMISSIONS, AGENCIES & VENDORS IN T. O.