REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 522-NEW DELHI

007-POWER & ENERGY EQUIP. & SERV.
INDIA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	CONTINUE TO WORK CLOSELY WITH CANADIAN FIRMS IN DEVELOPING APPROPRIATE STRATEGIES WHEN PURSUING MAJOR CAPITAL PROJECTS.	SIGNED CONTRACT FOR ONE OR MORE MAJOR CAPITAL PROJECTS VALUE $300-500 MILLION CDN.
	EMPHASIZE AND PROMOTE INDUSTRIAL COLLABORATION OPPORTUNITIES IN SECTOR.	INCREASE IN NUMBER OF COLLABORATIONS IN THIS SECTOR AND RESULTING EQUIPMENT/SERVICES SALES
	DEVELOP AND MAINTAIN COMPREHENSIVE PROJECT TRACKING SYSTEM FOR PROJECTS IN THIS SECTOR.	SYST. TO BE FULLY DEVELOPED WITHIN 3 MONTH PERIOD & MAINTAINED REGULARLY RESULTING IN IMPROVED PROJ. MONITORING & OVERALL MARKET INTELLIGENCE.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----		
QUARTER: 2 -----		
QUARTER: 3 -----		
QUARTER: 4 -----		