

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 301-ADDIS ABABA

007-POWER & ENERGY EQUIP. & SERV.
ETHIOPIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

HYDRO

ASSIST CDN CONSULTING COMPANY TO ARRANGE CONTRACT FOR POWER GENERATION STUDY FOR EELPA.

CONTRACT FINALIZED IN ITS QUARTER 1987 FOR AFDB-FINANCED STUDY.

INCREASE NUMBER OF CONTACTS WITH EELPA, CENTRAL PLANNING COMMITTEE AND GOVT PROCUREMENT AGENCIES TO PROMOTE CDN EXPERTISE.

BETTER AWARENESS OF CDN TECHNICAL EXPERTISE LEADING TO POSSIBLE INVITATIONS TO DEMONSTRATE CAPABILITY OR PREGUALITY ON PROJECTS FOR GOODS/SERVICES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ASSIST MORE CDN CONSULTING CO'S FOR POWER GENERATOR STUDY, MINING, EXPLORATION AND IMPLEMENTATION OF TRUN KEY PROJECTS.

A CDN FIRM AWAITING TO SIGN CONTRACT FOR GAS PIPELINE PROJECT. A CDN FIRM NEGOTIATING ON OIP DRAFT CONYTRACT WITH EELPA. A CDN FIRM SOLD SURVEYING EQPT TO GEOLOGY DEPT. OF MINES.

QUARTER: 2 ASSIST MORE CDN CONSULTING FIRMS FOR POWER GENERATORS STUDY, MINING, EXPLORATION AND IMPLEMENTATION OF TURN KEY PROJECTS.

-CDN FIRM SIGNED CONTRACT FOR OIP
-CDN FIRM NEGOTIATING ON SMALL HYDRO STUDY
-MORE CDN COS. INTERESTED IN MINING.
-CONTRACT SIGNED FOR KOKA-D. D. AND ETHIO-DJI POWER TRANSMISSION LINE STUDY.

QUARTER: 3 -----

QUARTER: 4 -----