

TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

91/03/25

FOR QUARTER 3 OF FISCAL YEAR 1990

WORLD TOTALS

| | NUMBER | % OFFICER-TIME CANADA | LOC-ENG | TOTAL-TIME PERSON-QTR |
|--|---------|--------------------------|---------|--------------------------|
| A.EXPORT/TRADE/POLICY ENQUIRIES FROM CANADA | : 29382 | 15.78 | 21.99 | 82.47 |
| FROM TERRITORIES | : 30690 | 9.29 | 17.05 | 58.21 |
| B.VISITS TO CLIENTS IN TERRITORY | : 9008 | 9.64 | 9.31 | 40.69 |
| C.EXPORT/TRADE/POLICY PROJECTS AND EVENTS | | | | |
| FAIRS | : 338 | 4.04 | 5.92 | 21.81 |
| MISSIONS | : 421 | 5.14 | 4.91 | 21.59 |
| CONFERENCE SEMINARS | : 364 | 2.81 | 2.31 | 10.93 |
| OTHER | : 446 | 1.38 | 1.26 | 5.68 |
| D.COMMERCIAL* ECONOMIC REPORTS HQ REQUESTED | : 641 | 2.84 | 1.64 | 9.41 |
| POST INITIATED | : 1200 | 4.95 | 2.71 | 16.04 |
| E.COMMUNICATIONS ACTIVITIES | : 659 | 2.32 | 0.78 | 6.39 |
| F.INVESTMENT ENQUIRIES | | | | |
| FROM CANADA | : 808 | 1.70 | 0.94 | 5.54 |
| FROM TERRITORIES | : 1376 | 2.31 | 1.51 | 8.08 |
| G.TECHNOLOGY INFLOW PROGRAM ENQR'S FRM CANADA | : 474 | 0.72 | 1.39 | 4.69 |
| CONNECTIONS ARRANGED | : 332 | 0.20 | 0.79 | 2.27 |
| H.PARTICPT'N IN PROG-REL EVENTS OUTSIDE POST | : | 3.25 | 3.97 | 15.68 |
| I.SERVICE REQUESTS FM GOV'T SOURCES | | | | |
| NGO | : 924 | 0.94 | 1.07 | 4.36 |
| HOST GOVERNMENT | : 996 | 1.65 | 1.26 | 6.20 |
| OTHER DEPARTMENT | : 1574 | 3.18 | 2.19 | 11.37 |
| PROVINCES/MUNICIPALITIES | : 1328 | 2.80 | 1.41 | 8.79 |
| J.ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.: | | 10.77 | 2.17 | 26.13 |
| LEAVE, PROFESSIONAL DEVELOP : | | 5.77 | 4.57 | 22.02 |
| K.SERVICE TO OTHER MISSION PROGRAMS | : | 4.61 | 1.32 | 12.11 |
| L.TOURISM PROGRAM ACTIVITIES | : | 3.78 | 9.42 | 29.54 |
| ***** TOTALS ***** | | 99.87 | 99.89 | 430.00 |

NUMBER OF BUSINESS VISITORS FROM CANADA : 8314
FROM TERRIT : 11500

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 1075

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 195
- LOCALLY-ENGAGED : 235