

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 1ST QUARTER OF 1986 (Q61)

Summary for POST: Düsseldorf

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	10.0	0.	30.0	0.	0.90	215 (Enquiries)
	from Territory	7.3	0.	19.5	0.	0.61	137 (Enquiries)
B. Export Promotion Projects and Events		6.0	0.	4.5	0.	0.27	10 (Projects/Events)
C. Other Trade Development Activities		1.7	0.	7.5	0.	0.20	
D. Promotional Projects		0.0	0.	22.0	0.	0.44	12 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada		5.3	0.	0.5	0.	0.17	15 (Enquiries)
	from Territory	13.0	0.	5.0	0.	0.49	56 (Enquiries)
F. Service to Government	External Affairs	7.7	0.	1.0	0.	0.25	22 (Reports)
	OGSs, Provinces, ETC	12.0	0.	8.0	0.	0.52	45 (Contacts)
G. Administration	Program Management	19.0	0.	0.0	0.	0.57	
	Leave, Professional Dev.	0.3	0.	2.0	0.	0.05	
Total TID Program		82.3	0.	100.0	0.	4.47	
H. Other Programs		17.7	0.	0.0	0.	0.53	

Trade Officers: 5

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent