

PaperClip



Produced by
BATTERIES INCLUDED

BCC Group Inc.

166 Norseman Street
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Contact: Kathy Bossence, Videotex Sales
Ray/Dave Bratton, Videotex Sales

BCC Group designs and builds public access terminal enclosures for the videotex market place, including the original Teleguide enclosures for Infomart.

Steel enclosures are generally preferred by customers, however any material can be used and any configuration is possible.

Beck Technology Inc.

P.O. Box 352
Regina, Sask.
Canada S4P 3A1
(306) 522-8448

Contact: Tom Beck, President

Beck Technology Inc. was incorporated in 1983 for the purpose of providing custom design and manufacturing for the electronics industry, our specialty being in micro-processor technology. The major thrust of our work in the last year and a half has been the development of our own product line. Products for industry include: 1) BASIC-52 Development and Production Board; 2) RTU-2000 Series Miniature Networking Data Terminals; 3) Diskerciser, Floppy Disk Drive test system; 4) ATMAPS - Photogrametric Mapping system retrofit; and 5) Multi-Axis motor controller for motion and position control. Products for commercial use include: 1) Computer-Telephone voice interface; 2) Energy

Management System; and 3) Security or Door Access System. Products for domestic or residential use include: 1) Water Detection Alarm, and 2) Home Security Alarm.

The RTU-2000 and BASIC-52 products are ideally suitable for incorporation into other products. The ATMAPS, Motor Controller and Energy Management System are highly customizable products. Our primary markets include OEMs, industry, commercial, and domestic markets.

We are currently seeking distribution to expand our markets in North America and Western Europe.

Bedford Software Limited

102B-3701 E. Hastings St.
Vancouver, B.C.
Canada V5C 2H6
(604) 294-2394

Contact: Tom O'Flaherty,
Vice President, Marketing

Bedford Software was incorporated in 1983 and has developed an innovative accounting software package for small businesses. The package fully integrates all of general ledger, payables, receivables, payroll and job cost on a single diskette and uses one easy-to-read manual.

The product was introduced to the Canadian market in early 1985. By the end of 1985 sales were approaching 1,000 units per month and the product has become the fastest selling accounting program among smaller businesses in Canada.

Sales will begin in the United States by mid-1986. International contacts will be developed at that time and sales outside North America are planned by late 1986. It is anticipated that joint ventures will be formed with distribution companies outside North America for international sales.

Areas of special interest outside North America are Northern Europe, South East Asia, Australia and India. Translations of the program and its documentation will be done as appropriate for a particular market area.