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WE will ship a Piano or Organ anywhere upon the distinct understanding that if it is not satisfactory to purchaser after twelve months' use, we will take it back.

Mention Paper.

It would be impossible for us to make public this unique CORNISH PLAN of doing business were it not backed up by the strongest evidence of our absolute responsibility. The Cornish American Pianos and Organs are warranted for twenty-five years, and with every warrant there is our personal guarantee endorsed by a business reputation of nearly fifty years, and plant and property worth over ONE MILLION DOLLARS. Our success in the past has been mainly owing to the confidence placed in us by the public, and we have A QUARTER OF A MILLION SATISFIED PATRONS bearing testimony to the honesty of our methods and the perfection of the Cornish American Pianos and Organs.

For full particulars of the World Famous CORNISH PLAN

and for a complete description of the instrument made by us, see OUR NEW SOUVENIR CATALOGUE FOR 1900, handsomely illustrated in colors. The most comprehensive musical catalogue in the trade. The frontispiece is a masterly reproduction in facsimile of an interesting oil painting, designed and executed for us by an eminent artist, representing "SAINT CECILIA AND THE ANGELIC CHOIR." This beautiful catalogue is sent CHARGES PREPAID, and we also include our novel reference book, "THE HEART OF THE PEOPLE."

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