

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

:- HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.
R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men
OREEDEN & SMITH, Props

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

LELAND HOUSE,

Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men
A DUNCAN, Prop

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER, issued weekly, subscription price \$2.00 per year.



"KENT BRAND"

Canned Goods
and
Fine Mixed Pickles

—ARE—

The Standard Goods.

If your wholesale grocer does not handle these goods write direct to

The KENT CANNING AND
PICKLING CO.,
Chatham, - Ont.

JOHN TAYLOR & Co's
WHITE ROSE
AND LILAC BLOSSOM
PERFUMES.

ORDER
IVORY BAR
SOAP