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"Well," just one word and she clipped that short.

"Aw, Fan, you ain't got a grouch on for your sweetheart, have you?"

"What is it you wish? I'm very busy to-day," said she, shortly.

"Aw, fer Lord's sake, baby," cried Archie, in despair, "be a little decent, can't you? I got bad news for you. Shall I tell you now or will you hear it at lunch with me? I'll take you to Antoni's for a three yard Dago feed."

"What's the news?"

"I'm fired. I got to rustle up a new slave-driver, but you'll have your diamond, kiddums. Come to lunch with me—"

Miss Lafferty stopped him with a laugh. Don't worry about a ring, Mr. Adler. Our engagement is off. I've got a date for lunch with my friend from Omaha. Good-bye."

To his petrification the receiver at the other end was hung up and the inquiring voice of Central was all that remained. He was too stunned to hang up or to answer and still held the receiver to his ear.

In a moment he heard a little click, as someone came in on the line. And the next moment Fannie's voice calling a number. And then her excited giggle as she got her party.

"Hello, Miss Myers. Rush that white satin for me. I'm going to wear it to a big dance with my friend from Omaha. He telephoned a little while ago to tell me he is back in town; we made up and I just threw the other one down. Gimme a western fellah every time."

Adler hung up and mopped his heated brow. "Ditched, my boy. Canned!"

He looked at his watch and then dashed off determinedly in the direction of the fickle Fannie.

He was just in time to see her leaving the entrance of the Goldsmith's building on the arm of a man, who, to his prejudiced gaze, seemed to have Omaha written all over him.

"So that's Omaha, is it? I bet she will soon be asking him, 'how steady is your job?'"

His miserable eye fell upon the Putzman & Karloff sign. The next moment he was in the elevator.

The partners seemed to have settled their differences, for each was sitting peaceably enough at his own desk.

"My gosh!" exclaimed Putzman, "here comes that salesman again! Run under your desk, Jake, or he will sell us the Statue of Liberty."

"Thank you, Mr. Putzman. It shows me that you think I can sell goods. I'll be needing a job at the end of this month, and I thought maybe you could use me. Flanagan, Einstein & O'Laughlin are cutting down expenses, and I being the last one hired, have to be the first one fired."

"A salesman maybe we might need, Adler, but a sandbag artist like you should only apply for a job from crooks," said Putzman, playing with his inkwell.

"I got to tell you gentlemen that we can't deliver your order for watch bracelets, because, while I was talking to you, our whole supply was sold by one of the firm."

"Hurray!" cried Putzman. "You're a sassy one, all right, but I like the way you go after orders—not a bit scared of nobody."

At the end of fifteen minutes Adler found himself definitely in possession of his new job, but the persistent vision of Fannie, clinging to the man from Omaha, kept the smiles out of his face and forced the sighs from his heart.

"Hey," demanded the keen-eyed Putzman, "whatcha so blue over? Ain't you just got a good job?"

"Yes, Mr. Putzman, but—"

"Out mit it. Own up."

"Well, Mr. Putzman, it's true I lost one job and got a better one right away, but—"

"Didn't I tell you to out mit it?"

"I lost my girl, Mr. Putzman."

The old man slapped his shoulder. "Cheer up, my boy, cheer up. A swell salesman like what I'll teach you to be can always easy get so many girls that he'll have to carry a cane to keep 'em away. The woods is full of girls, y'understand, but a good job is a scarcity."

**B&B**

Double-Sure Products

Surgical Dressings  
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Fumigators, Etc.

"Mother, I've Cut It"



## Be Careful Now

A little wound—even a pin-prick—opens the way for germs. What you apply should be utterly sterile. It is folly to take risks.

You should have on hand  
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Then call a physician—always—for more than a minor wound.

### Be Sure of B&B

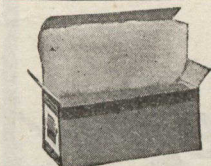
B&B dressings have, for 22 years, been made to meet hospital requirements.

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They are twice sterilized by costly apparatus, in the most efficient way. The rooms are equipped like operating rooms, filled with washed air.

Always call the doctor—remember First Aid is only first aid.

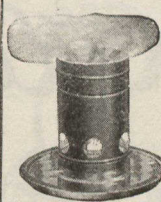
**BAUER & BLACK, Makers of Surgical Dressings, Chicago and New York**



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