

**T.F. VICTOR, SA DE CV
(MEMBER OF UNICORP)**

Calle 4 #22
Fracc. Industrial Alce Blanco
Naucalpan, State of Mexico
Phone: (5) 576-1122
Fax: (5) 358-7646

David Aguilar
Security and Environmental Control

Company Size:
Annual sales: \$US 60.0 million

Primary Products:
Couplings and locks for the automobile industry

Export Levels: None

Plants:
The company has two Plants:
• Naucalpan, State of Mexico (above address)
• Naucalpan, State of Mexico (Calz. La Naranja, #1)

Wastewater Status:
Currently not fully complying with ecological norms.

Potential Opportunities:
The company is already undertaking a wastewater treatment project. High levels of the following substances are evident: phenols, zinc, phosphates, and greases and oils. The project is costing approximately \$CDN 150,000.

The most probable immediate purchase is recuperation equipment, used to capture toluene vapours from recycled water used for the cooling process. Traces of alcohols are also found. Equipment would require a capacity of 173 litres per hour.

Another likely future purchase is equipment to be used for the treatment of sanitation and service waters. Total consumption of non-process waters in the two plants are: Calle 4 (15000m³/year); La Naranja (5000m³/year). The company doesn't meet with norm 31 in the discharge of its service waters. High concentrations of COD, detergents, and oils and greases have been found.

Purchase Time Frame:
Recuperation equipment: within one year
Service water equipment: within 18 months

Additional Comments:
Treatment equipment would need to be compact and mobile. Decision-makers are considering anaerobic treatment equipment. Automated equipment, with minimum maintenance, is preferred.

**RINES DE ACERO K-H, SA DE CV (KELSEY
HAYES - PART OF UNICORP)**

Avenida Hidalgo # 8
Esquina Plano Regulador
Xocoyahualco
Tlalnepantla, State of Mexico

Gabriela Alejandra Maya Marquez

Company Size:
Approximately 450 employees

Primary Products:
Information not provided

Export Levels:
Information not provided

Plants:
The company's only plant is located at the above address.

Wastewater Status:
This information was not provided. However, the company is attempting to comply with norm 31, governing discharges to municipal drainage systems.

Potential Opportunities:
The company currently uses a biological treatment plant to treat discharge waters. Decision-makers are planning on purchasing a chemical treatment plant. Such a plant would need to provide solutions to discharges carrying concentrations of BOD, COD, and suspended solids.

Purchase Time Frame:
Within one year

Additional Comments:
No additional comments