Canadian architects who assume the role of development managers - finding the Canadian high-tech manufacturers who are planning new facilities in the U.S. and linking them to Canadian property developers - stand a particularly strong chance of becoming successful in this niche.

2.8.3 Additional Sources

Information on market conditions and marketing forums related to this niche can be obtained from: D

- American Planning Association
- MIT Centre for Real Estate Development
- National Association of Industrial and Office Parks
- U.S. Dept. of Commerce, Bureau of the Census
- Urban Land Institute.

These organizations are described in detail in Chapter 3.0: Role Players.