DATE: 31/08/88

DEPARTMENT OF EXTERNAL AFFAIRS

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88/89

SECTOR FACT SHEETS (Cont'd)

SECTOR:

002 FISHERIES, SEA PRODUCTS & SERV.

MISSION:

404 MILAN

MARKET:

237 ITALY

3 yr Cumulative Export Export Potential For

Key SubSectors

\$ 60 - 120 M

Next Year Projected Market Size For Key SubSectors

\$ 1,700.00 M

Current CDN Exports Market Share For Key SubSectors

1.71 %

KEY SUBSECTOR:

021 FISH & SHELLFISH & OTHER PROD

Byr Cumulative Export Potential

\$ 30 - 60 M

Next Year Projected Market Size

\$ 1,200.00 M

Market Share 1.40 %

Current Canadian

Specific Product or/Service Opportunities:

SALMON

COD

LOBSTER

CLAMS

Current Imports (\$CDN)

20.00 M

3.40 M \$.

3.00 M \$

. 60 M

KEY SUBSECTOR:

022

PROCESSED FISH & SHELLFISH

Bur Cumulative Export Potential

\$ 30 - 60 M

Next Year Projected Market Size

\$ 500.00 M

Current Canadian Market Share

2.50 %

Specific Product or/Service Opportunities:

COD FISH (SALTED AND DRY)

SALMON (SMOKED)

SALMON (CANNED)

CRABS

Current Imports

(\$CDN)

107.00 M

30.00 M \$

5.00 M \$

3.00 M