

Frozen Shellfish: Sea Scallops - IQF, Blocks; Snow Crab Clusters - IQF; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks; Other Crab Products - IQF

PURCHASE FROM? Brazil, Canada, Ecuador, Iceland, Japan

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Gainesville, Florida

COMMENTS?

"We require good quality - that's it!"

KRAFT/McMAHON FOOD CO., INC.
WHOLESALE/DISTRIBUTOR
9200 E. 146th Street
Noblesville, Indiana 46060

PHONE: 317-773-2290
KEY CONTACT: Brian Moore

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$1 - \$3,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Haddock - IQF; Ocean Catfish - 5# Cello; Ocean Perch - 5# Cello; Sole - IQF

Frozen Shellfish: Snow Crab Clusters - IQF; Crab Products - Legs

PURCHASE FROM? Canada, Denmark, Alaska

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Noblesville, Indiana

COMMENTS?

"Require quality consistency. Right now is not time to talk about prices. Name changed: McMahon Food Co. to Kraft/McMahon Food Co."

LADY BALTIMORE OF MISSOURI
WHOLESALE/DISTRIBUTOR
4550 W. Maple
Springfield, Missouri 65802

PHONE: 417-866-0766
KEY CONTACT: Murphy Courtney, Dir.
Purchasing Meat, Seafood

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Ocean Catfish - 5# Cello

Frozen Shellfish: None