REPORT 4 88/07/27

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 531-WELLINGTON

001-AGRI & FOOD PRODUCTS & SERVICE NEW ZEALAND

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

HOLIVALIES PROPUSED IN PUST PL

CONTINUED PROMOTION OF CON SWINE EXPORTS AND TO

REALISE APRIL'87 SHIPMENTS.

SEMI & PROCESSED FOOD & DRINK

ANIMAL, POULTRY BREEDING STOCK

TASTE OF CANADA - FOOD PROMOTION EFFORT FOCUSSED ON RESTAURANT

WOOLWORTHS PROMO. - IN-STOR CDN PROCESSED FOOD PROMOTION

INCREASED SALE OF AG & FOOD PRODUCTS

ANTICIPATED RESULTS:

NEW AGENCY LINES ESTABLISHED.

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TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 MARKET SURVEY OF IMPORTERS.

QUARTER: 2 CONDUCT MARKET SURVEY OF REQUIREMENTS. MAINTAIN

PRESSURE ON NZ AUTHORITIES TO RELAX IMPORT

RESTRICTIONS.

QUARTER: 3 DISTRIBUTE MARKET SURVEY COMPLETED LAST QUARTER

QUARTER: 4 LEAD MISSION OF 3 NZ BUYERS TO CON FOOD AND

BEVERAGE SHOW, TORONTO.

QUARTERLY RESULTS REPORTED:

COMPLETED AND MAILED - NO RESULTS AS YET.

REPORT MARKET OPPORTUNITIES COMPLETE AND FORWARDED TO INDUSTRY, DEA AND DRIE. PRESSURE IS MAINTAINED ON NZ AUTHORITIES AND RESTRICTION ARE EXPECTED TO BE LIFTED.

DISTRIBUTED RESULTS OF MARKET SURVEY TO VARIOUS GOV'T DEPARTMENTS & INDUSTRY WHICH STIMULATED ENQUIRIES FROM CDN INDUSTRY.

MISSION WAS UNDERTAKEN AND WHILST BUYERS HAVE NOT YET FINALIZED ARRANGEMENTS, IT APPEARS ALL HAVE BEEN SUCCESSFUL AND TRADE WILL EVENTUATE.