REPORT 4 88/02/02

GUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 341-CAIRO

001-AGRI & FOOD PRODUCTS & SERVICE ARAB REPUBLIC OF EGYPT

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

AGRICULTURE MACH, EQUIP, TOOLS

PAST POST ACTIVITIES HAVE MADE SOME IN-ROADS BUT WE WERE AHEAD OF THE MARKET AND THE EGYPTIAN PLAN IMPLEMENTATION.

ENCOURAGE CANADIAN MANUFACTURERS TO VISIT MARKET AND APPOINT AGENTS.

VISIT NEWLY ESTABLISHED AGRICULTURAL MACHINERY CENTRES BEING ESTABLISHED.

ANTICIPATED RESULTS:

AS EGYPTIAN PLANS GO FORWARD, APPOINTMENT OF MORE AGENTS.

TO BE ON THE SCENE WHEN THE MARKET EXPANDS.

OPEN DOORS FOR CANADIAN COMPANIES AND GATHER INTELLIGENCE.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

GUARTER: 1 TO SEND VISITORS FROM ECYPT AND SUDAN TO WESTERN CANADA FARM PROGRESS SHOW, REGINA.

GUARTER: 2 FOLLOW-UP ON APRIL 1987 TRADE MISSION TO DEFINE

COMMERCIAL BENEFIT TO CANADA.

QUARTER: 3 ----

QUARTER: 4 -----

GUARTERLY RESULTS REPORTED:

VISITORS UNABLE TO GO TO PRIOR COMMITMENTS.

FOLLOW-UP SHOWED THAT EGYPTIAN MARKET IS CURRENTLY NOT PROMISING FOR THE TYPES OF EQUIPMENT REPRESENTED, ALTHOUGH A MAJOR CONTRACT RESULTED FOR BREEDING CATTLE AND SEMEN.