

From March Advocate.

Encourage the Boys.

Most Philatelists would like to help along, in some way their grand old hobby (or if they don't they ought to.) There are numerous ways of doing this as you all know, but no better way exists than to encourage and help the boys. In fact the future of philately depends on it.

Very few collectors would spend so much of their spare money in the rarer varieties if they thought they would be unable to sell their collections for at least as much as they paid for it or, perhaps, even more. Although they expect stamps to advance in price, they do not help as much as they should to bring about this result.

There may be a few men start collections but the great majority of the beginners are boys. They may not possess very large collections, yet the mania for collecting is started and, like fire, the more it is fed the larger it becomes; so the more encouragement the boy gets the more enthusiastic and ardent he becomes, and perhaps in a few years he may get together a collection worth many hundred dollars. Certainly there are exceptions, but just as certain is the fact that the more attention that is paid him from older collectors, the more attention and study he will naturally give to stamp collecting.

You are not supposed to buy rare stamps to give away, or spend all your spare time praising up stamp collecting, but the thing is to have a chat with beginners now and then to keep them interested. Show them your collection explaining a few things such as watermarks, different kinds of paper etc. Tell them how and where you got some of your favorites, also the value of stamps now and a few years ago.

Who can tell how far the results of a few small acts may go. It may be the means of adding a number of new recruits who may in time become the great men of Philately. F. H. M.

I want to buy

for spot cash, your

Collections, duplicates and odd or job lots of stamps,

in perfect condition only. No trash or damaged stamps wanted at any price!

When submitting anything on approval always state lowest cash price. I make no offers. Register all valuable parcels.

Charles Bailey,

Kaukauna, -:- Wisconsin.

25-4-50.

This means 25 stamps for 50c. We are breaking up a fine collection which we are putting in packets of 25. Just the thing for the average collector. No packet cat. less than \$1. and from that up. Send money order, no stamps taken. First applicant gets a 4d Grenada, first issue cat. \$2.50.

S. W. Smith & Co., 406 South Ave., Sta. D. Pittsburg, Pa.

The Philatelic Advocate

(a 12 page and cover monthly) one year and an

8c unused Canada Jubilee stamp

for 25c. 3 mos. trial subscription for 2c.

Unused U. S. or Can. stamps taken.

Starnaman Bros., Box A 104, Berlin, Ont.

Halt!

20 different B. N. A. stamps including a Canada 1859—1c, a 5c register, a 2c and 5c New Brunswick and Newfoundland etc. Price only 20c post paid.

R. G. Plews,

54 Alexander St. -:- Toronto, Canada.