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Vancouver's Jobbing Trade.

Wholesale trade has been making steady growth at Vancouver, B. C., and already the young city can boast of quite a number of jobbing concerns. No doubt this feature of Vancouver's trade will continue to expand in keeping with the growth of the city in other directions. Wholesale trade at present is mainly confined to such lines as groceries, provisions, etc., but houses in other branches are gradually being established. Several important additions to the wholesale trade of the city have been made within the past few months, by the establishment of branch houses of Manitoba firms. G. F. & J. Galt and Carscaden, Peck & Co., of Winnipeg, and Smith & Burton of Brandon, have opened branch houses at Vancouver.

G. F. & J. Galt, wholesale grocers, have secured premises in the Van Horne block, Granville street, a handsome solid brick and stone building which would do credit to any city, and one of the finest buildings in the city. In this block they have four floors and basement. The building is very substantial, and the floors are capable of carrying a heavy weight of goods. A hydraulic elevator is being put in, to facilitate the moving of goods from one floor to another. A large portion of the cellar is set apart for butter, so that it will not come in contact with other goods, which might impair the quality of the article. One flat is used for teas alone. This is probably the most important line handled. Vancouver, with its direct connection with China and Japan, is destined to become an important tea market, and the firm have an eye to the importance of this trade. A general wholesale grocery stock is carried. H. Galt is in charge at Vancouver, while the tea department is looked after by R. Martin, an experienced man who is well posted in the tea trade.

Next door to Messrs. Galt, in the same block, is the Vancouver branch of Carscaden, Peck &

Co., wholesale manufacturers and dealers in clothing, hats, caps, fur goods, men's furnishings, etc. This firm has long been favorably known throughout the West, and for the past six or seven years travellers from the Winnipeg house have made periodical trips through British Columbia. Finally the British Columbia business of the firm reached such dimensions that they decided to establish a branch in the province, where they would be always on the spot, ready to do business. A full stock of goods is now carried at Vancouver, and the business is in charge of J. D. Carscaden, senior member of the firm.

Smith & Burton, wholesale grocers, Brandon, Manitoba, also have their branch business at Vancouver, in charge of John Craig. They are located in the Elphinston block, Granville street, opposite the Hotel Vancouver, one of the many fine buildings of the street. The special business of the firm at Vancouver is to handle Manitoba produce, and for this purpose the building occupied is admirably adapted, as it has a splendid cellar. Groceries are not carried, the Vancouver business being confined to produce. Mr. Craig is the right man to have in charge, and his pleasant and business-like manner is making him popular in Vancouver.

The Oriental Traders' Company is another comparatively new institution for Vancouver. This business was located here owing to the special advantages which Vancouver enjoys for handling Oriental goods, with its direct line of steamships to Asiatic ports, and through railway connection to the East. It is the intention of the Oriental Traders' Company to make a specialty of importing Oriental staple goods, while they will also endeavor to work up an export trade to Asiatic countries in Canadian goods. Imports will include teas, coffees, spices, raw sugars, rice, brushes, mattings, cigars, liquors, hemp, silk goods, umbrellas, leaf tobacco, manilla, etc. While attention will be given mostly to staples, curios will also be imported, and all will be handled wholesale

exclusively. These goods will come from China, Japan, India, Phillipine Islands and other Asiatic countries.

Among the oldest established houses of Vancouver is the firm of T. Dunn & Co., hardware. The firm is composed of Thomas Dunn and P. T. Dunn, the latter a brother of the senior member of the firm, who became a partner last fall. The firm occupy quarters in the handsome Dunn and Miller block, on Cordova street. This block has a frontage of 104 feet on Cordova street, and is 70 feet deep. The portion occupied by T. Dunn & Co., however, is 132 feet deep on the ground floor, and 30 feet frontage. It is a solid brick and stone block, three stories high, and one of the finest structure in the city, erected at a cost of \$45,000. The firm also have a large warehouse on the railway, 30x100 feet, for surplus stock, besides a warehouse in the rear of the block. A large stock of shelf and heavy hardware, stoves, paints, oils, glass, building supplies, etc., is carried. Heavy goods, such as glass, metals, chains, etc., are imported direct by water. A general jobbing and retail trade is done, and business this spring is said to have been better than ever before.

R. V. Winch is one of the active, pushing business men of Vancouver, and if his business does not continue to increase it will not be for lack of energy on his part. His jobbing trade is largely in fish, and in this line he does a large trade, shipping fresh fish in ice all along the railway eastward from Vancouver to Winnipeg and beyond. He has handled about two tons of salmon per week, besides about a ton per week of other fish. His boats are fishing on Fraser river, Burrard Inlet and in the Straits. At his fish market in Vancouver he handles a large quantity of produce, vegetables, fruits, etc.

In the fruit line J. Canning has been established in Vancouver for some years, and finds trade steadily increasing with him. He makes a specialty of native fruits, though handling