Every Insurable Man



IS A POSSIBLE LIFE **INSURANCE CUSTOMER OF** THE AGENT WHO SELLS FOR THE PRUDENTIAL. THE FIELDIS UNLIMITED.

THE PRUDENTIAL INSURANCE CO'Y OF AMERICA

Incorporated as a Stock Company by the State of New Jersey. JOHN. F. DRYDEN, President.

HOME OFFICE, NEWARK, N. J.

THE IMPERIAL LIFE ASSURANCE COMPANY OF CANADA

AN UNEQUALLED RECORD 1911 Premium Rate of and Interest Total Assets Interest Year
 Dec. state
 and Interest Income
 Total Assets Barned.
 Interest Harned.
 in Force

 1897
 37,416.09
 \$ 336,247.89
 4.01%
 \$ 1,185,725

 1901
 360,180.95
 1,344,126.61
 5.40%
 10,524,731

 1905
 800,034.84
 2,840,725.23
 5.52%
 19,672,664

 1910
 1,370,550.38
 6,147,329.99
 6.52%
 30,455,859

FIRST AND PARAMOUNT—ABSOLUTE SECURITY TO POLICYHOLDERS

The Company will be pleased to enter into negotiations for Agency representation

HEAD OFFICE, - TORONTO, CANADA

Scottish Union and National

Insurance Co. of Edinburgh, Scotland Established 1824

. \$30,000,000 Capital, 54,260,408 Total Assets. . 276,000 Deposited with Dominion Gov't,

Invested Assets in Canada, 3.091.681 NORTH AMERICAN DEPT., HARTFORD, CONN., U.S.A.

JAMES H. BREWSTER, Manager

RSINHART & EVANS, Resident Agents MEDIAND & SON, ALLAN, LANG & KILLAM, Montres! Winnipeg

The WATERLOO Mutual Fire Insurance Co.

HEAD OFFICE WATERLOO, ONT.

TOTAL ASSETS 31st DEC., 1909, \$450,483.60 POLICIES IN FORCE IN WESTERN ONTARIO OVER 20,000

WM. SNIDER, President FRANK HAIGHT. Manager

GEORGE DIEBEL, Vice-President T. L. ARMSTRONG. Inspector

TO LIFE INSURANCE MEN

THE

ROYAL-VICTORIA Life Insurance Co.

desires to engage competent and productive Field Men in the different Provinces of Canada

Terms Attractive

Apply to DAVID BURKE. General Manager, Montreal

Some Vital Points

Mirroring the Distinguishing Features of the

MUTUAL LIFE OF CANADA

MUTUAL on the Full Legal Reserve

CAREFUL in the Selection of Its

PRUDENT in the Investment of Its Funde ;

ECONOMICAL in Management, Consistent with Efficiency;

PROGRESSIVE along Scientific and Popular Lines; REASONABLE in Its Policy Terms and conditions;

LIBERAL in Its Cash and Paid-up Values; PROMPT in the Settlement of Its Claims; and

JUST and FAIR in All its Dealings.

Head Office WATER OO. Ont.

The Continental Life Insurance Co. SUBSCRIBED CAPITAL, \$1,000,000.00 HEAD OFFICE - - - TORONTO

GEO. B. WOODS, PRESIDENT & MANG. DIRECTOR CHARLES H. FULLER. . SECRETARY & ACTUARY

Several Vacancies for Good Live GENERAL AGENTS and PROVINCIAL MANAGERS

Liberal Contracts to First Class Men

Apply GEO. B. WOODS, Managing Director



THE CHIEF DIFFICULTY that confronts the new man entering the Life Insurance

Field is the securing of GOOD PROSPECTS. This difficulty is eliminated when you write for an INDUSTRIAL COMPANY, the debits of which are an inexhaustible mine for both ordinary and industrial business.

THE UNION LIFE ASSURANCE COMPANY

HEAD OFFICE. - - TORONTO, CANADA

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