

DATE 07/16/97

774005

SCR. Q.3 What is your company's approximate gross annual sales in kronas?

REPORT 4S (continuation)

	INDUSTRY SECTOR																							
	TOTAL			UK			GERMANY			FRANCE			ITALY			SWEDEN			SWITZERLAND			NETHERLANDS		
	TOTAL	Tech Int.	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total			
TOTAL INTERVIEWS	100	39	-	-	-	-	-	-	-	-	-	-	-	-	100	39	61	-	-	-	-	-		
	100.0	100.0	-	-	-	-	-	-	-	-	-	-	-	-	100.0	100.0	100.0	-	-	-	-	-		
Under 50 million kronas (40)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
50 million to 500 million kronas (225)	73	30	-	-	-	-	-	-	-	-	-	-	-	-	73	30	43	-	-	-	-	-		
	73.0	76.9	-	-	-	-	-	-	-	-	-	-	-	-	73.0	76.9	70.5	-	-	-	-	-		
500 million to 1 milliard kronas (750)	9	3	-	-	-	-	-	-	-	-	-	-	-	-	9	3	6	-	-	-	-	-		
	9.0	7.7	-	-	-	-	-	-	-	-	-	-	-	-	9.0	7.7	9.8	-	-	-	-	-		
1 to 5 milliard kronas (3000)	17	6	-	-	-	-	-	-	-	-	-	-	-	-	17	6	11	-	-	-	-	-		
	17.0	15.4	-	-	-	-	-	-	-	-	-	-	-	-	17.0	15.4	18.0	-	-	-	-	-		
Over 5 milliard kronas (6000)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
D.N.S.	1	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	1	-	-	-	-	-		
	1.0	-	-	-	-	-	-	-	-	-	-	-	-	-	1.0	-	1.6	-	-	-	-	-		
Average (\$M Kronas)	749.2	692.3	-	-	-	-	-	-	-	-	-	-	-	-	749.2	692.3	786.3	-	-	-	-	-		