

ABIPA MACHINING CANADA INC.

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Keywords: Aerospace parts assembly and production, tooling, moulding, stamping and parts production.

History: Corporation established since 1973.

Capability/Products: Production of experimental tools; Moulding based on initial projects and designs; Stampings for use in aerospaces, automotives and marine industries; Prototypes of all kinds; AQAP-4 approval; Aircraft welding approval; Military DOT; BPS-4453 Conductivity Test approval.

Experience: 96% Assurance Quality realized under Pratt & Whitney Canada regulations and 21 years experience in Aerospace parts assembly.

Current Market Activity:

Marketing government and military certification for parts production.

Apply new technologies and quality controls with companies such as Pratt & Whitney Canada, Bell Helicopter and Dowty Aerospace.

Participation at governments seminars and shows.

Publication of our expertise in specialized reviews.

Market Strategy:

Marketing Priorities: establish total Quality Control on our production.

Geographic preferences: North America, mainly Canada. Already actively involved in Quebec.

Marketing strategies: Sales consultant looking for specific markets in such areas as aerospace parts production and participation at air trade shows.

Plant Size: 8000 square feet

Average Work Force: 18 employees

Gross Sales: \$2 Million approximately

Export Sales: \$200,000

Ratio Commercial/Defence Exports: 2%

Qualifications: Government Certifications, Military Certifications.

Date: August 3, 1992