

Mission: 422 Vienna

Market: 026 Austria

Key Subsector: 021 Fish & Shellfish and Other Products

During the period 1984-1987, Austrian fish imports from Canada showed a healthy increase (35 percent in terms of value and quantity) except for exports of freshwater fish which declined in 1987 by 20 percent. The strongest quantitative increases were in dried fish (126 percent), canned fish (62 percent) and crustaceans (65 percent). In terms of values, the percentage changes were stronger and/or more diversified.

Specific Product Opportunities:

Current Imports (\$CDN)

Freshwater fish	\$1.00 M
Saltwater fish	\$1.00 M
Crustaceans/Molluscs (live, chilled, canned)	\$.60 M
Smoked fish (salmon, trout)	\$.30 M
Ketar caviar	\$.00 M
Fish specialties	\$.00 M

Buyers are Specialty Importers and Restaurants.