

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :531-WELLINGTON

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
NEW ZEALAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

PREPARATION OF DETAILED REPORT OF NZ MOD OPPORTUNITIES FOLLOWING  
HITECH

IDENTIFICATION OF 4-6 NEW OPPORTUNITIES

LOBBY NZ MOD AND DND TO ENTER INTO PROCUREMENT MOU

ESTABLISHMENT OF EXPANDED MOU

DELINEATION OF STRENGTHS OF NZ AGENTS

4 NEW AGENCY AGREEMENTS

CONVINCING MOD AND DND TO HAVE JOINT DEVELOPMENT

INITIATION OF FIRST SMALL SCALE JOINT DEVELOPMENT PROJECT.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----