

REPT4D  
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :348-KUWAIT

011-OIL & GAS EQUIPMENT,SERVICES  
OMAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Follow-up to Middle East Oil & Gas Show

Several opportunities have been identified and are currently being pursued. Three separate agency agreements are currently under negotiation.

QUARTER: 3 Encourage Oil Coys from Canada to visit Gulf.

Post lobbied successfully to have fourth annual Arab Gas & Oil Tech. Exh. included in our list of activities (Mar 18-21,'90). More Cdn Coys will participate as a result of Federal presence

QUARTER: 4 -----

QUARTER: 1 Assisted Canada Int'l Fr Fielding its personnel for 30 railway consultants.  
Assist DE Canada (DE Niger) in contract negotiations.

Three CMAQ consultants were established in Niger and project continuing as planned. Organized Nigerian delegation to discuss Canada.

QUARTER: 2 Continued assistance to CMAQ International in fielding its personnel for World Bank consultant for contract. Liaison with Nigerian Ministry of Transport and Airways on the proposed sale of 15 locomotives by DE Canada.

Assisted with visit of CMAQ to project and discuss revised offer of financing

QUARTER: 3 Continue to support DE Canada on sale of locomotives to NIG.  
Report to CMAQ on ongoing joint project plan sale of locom and rails etc to NIG.

Assisted with visit of CMAQ to project and discuss revised offer of financing

QUARTER: 4 -----