

CANADA LUMBERMAN

WEEKLY EDITION

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CANADA LUMBERMAN

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NEW YORK LIFE INSURANCE BUILDING,

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Weekly Lumberman, published every Wednesday. Contains reliable and up-to-date market conditions and tendencies in the principal manufacturing districts and leading domestic and foreign wholesale markets. A weekly medium of information and communication between Canadian timber and lumber manufacturers and exporters and the purchasers of timber products at home and abroad.

Lumberman, Monthly. A 20-page journal, discussing fully and impartially subjects pertinent to the lumber and wood-working industries. Contains interviews with prominent members of the trade, and changes sketches and portraits of leading lumbermen. Its special articles on technical and mechanical subjects are especially valuable to saw mill and planing mill men and manufacturers of lumber products.

Subscription price for the two editions for one year, \$2.00.

WANTED AND FOR SALE

Advertisements will be inserted in this department at the rate of 15 cents per line each insertion. When four or more consecutive insertions are ordered a discount of 25 per cent will be allowed. This notice shows the width of the line and is set in Nonpareil type, and no display is allowed beyond the head line. Advertisements must be received not later than 4 o'clock p.m. on Tuesday to insure insertion in the current week's issue.

FOR SALE

ABOUT ONE MILLION FEET WHITE PINE Lumber. For further particulars apply to C. N. A. LUMBERMAN or D. O'CONNOR, Sudbury.

WANTED.

3 IN. HARD MAPLE. 150,000 FT. NO. 1 AND 2, all 24 ft. Name lowest cash price delivered at Brooklyn, N.Y. Address: MANUFACTURER, 457 7th Street, Brooklyn, N.Y.

TENDERS WANTED

TENDERS WILL BE RECEIVED AT THIS Department up to and including the seventh day of October next, for the right to cut the pine trees over seven inches in diameter on the stump, in the township of Hodgkin, in the district of Algoma.

Particulars making tenders will state: (1) The amount they are prepared to pay in lump sum, as bonus for the right to cut all the pine trees over seven inches in diameter on the stump, or (2) The amount they are prepared to pay per thousand feet board measure for the timber cut into saw logs, and the rate they are prepared to pay per thousand feet cubic, on timber made into square or wavy board timber. The timber when cut, to be subject to the following rates of dues: On saw logs \$1.25 per thousand feet board measure; on sq. or wavy timber \$2.50 per thousand feet cubic. No pine trees of a less diameter than seven inches on the stump shall be cut. The Department reserves all timber except the pine, together with the right to dispose of such other timber at any time, and purchasers of the other timber will have the right to cut the same and to make roads and do whatever may be necessary in the premises to cut and remove the same. Terms of payment: If tender be accepted for lump sum, one-third cash, balance in three and six months notes for balance to be endorsed by parties satisfactory to the Department.

If tender be accepted at a rate per thousand feet, payment to be made as cutting progresses. A marked cheque for one thousand dollars must accompany each tender.

The highest or any tender not necessarily accepted. For further particulars apply to P. C. Campbell, Crown Timber Agent, Sault Ste. Marie, Ont., or Department of Crown Lands, Toronto.

(Signed) A. S. HARDY.

Department of Crown Lands,
Toronto, 26 Sept., 1895.

WANTED.

A POSITION AS LUMBER SALESMAN FOR a Pine Mill. Have one of the best trade connections west of Toronto, also east to Montreal. Apply P. O. Box 537, TORONTO.

FOR SALE.

450 FT. OF SECOND HAND 1 IN. STEEL wire cable; also one good shingle mill drag saw, good as new; also two double friction complete. Above all made by the Wm. Hamilton Co., of Peterboro. Write us for particulars.

J. W. HOWRY & SONS, Fenelon Falls.

WANTED.

UNLIMITED QUANTITIES OF ALL KINDS of hardwood piece stock principally: Plank, Cl. ash and P. elm kiln-dried from 2 1/2 inch and up wide and 21 to 55 inches long, either planed or rough. Apply for specifications. Splendid chance to work up lower grades with but little effort. Address P. O. Box 2144, New York City.

FOR SALE - EXCEPTIONAL OFFER.

SIX MILLION FEET OF CHOICE, RICH YELLOW, poplar lumber and squares. All thicknesses and grades. Well manufactured stock out of fresh cut large logs. Shipments direct from mill, immediate or future delivery in car load lots or quantity to suit. Lowest freight rates. Address,

P. O. Box 2144, NEW YORK CITY.

FOR SALE

LUMBER BUSINESS IN NEW BRUNSWICK, consisting of Steam Saw and Planing Mill; also one hundred miles of spruce limits. Mill almost new and in good running order; property must be sold to wind up an estate.

IRVING R. TODD,
Milltown, New Brunswick.

AN EXPERT OPINION.

Mr. Ed. Germain in speaking of the condition of trade, said that in his opinion, if dealers would call in their salesmen lumber would advance 50 cents a thousand within sixty days. The stocks at all eastern and interior points are small, but manufacturers are crowding their product upon the market, and when a dealer is drummed by possibly a dozen different salesman he will buy only as his necessities demand, for the reasons that when the lumber manufacturer is so anxious to unload, prices are likely to drop, and he is not disposed to buy on a falling market. "We all know," said Mr. Germain, "that better times are coming, but the difficulty is we do not know just when they will arrive." Mr. Germain is carrying only 11,000,000 feet of lumber on hand whereas he usually carries two and three times as much. His factory is now principally engaged in the manufacture of doors and mouldings for the export trade, which he is developing at a rapid rate. He works about 200 men but has a capacity for three times as many. He owns 20,000 acres of Jack pine in northern Michigan, the product of which he brings by cars to Saginaw and cuts in his own mill.

About 850 standard deals arrived at Glasgow per steam liners from Quebec and Montreal, during the second week of September.

CURRENT TRADE CONDITIONS.

ONTARIO.

THE piling grounds at the mills continue to fill up but there is no outward movement to note and prices remain substantially the same. As to the future, dealers do not care to predict. While they hope for the best, they do not venture to anticipate any immediate improvement. The Michigan mill men who hold limits on the Georgian Bay and north shore of Lake Huron are hurrying their logs across, and as they will be pretty well stocked up they are not likely to do quite so much in the woods the coming winter. An improvement has taken place in shipments from Ottawa to the United States. Orders have been coming in and middlemen report considerable activity. The European and South American markets are reported dull, although shippers say that the latest advices hold out some encouragement of an early revival of demand for stock for shipment to Europe. There will be a good demand for small spruce in the western part of the province to supply the new pulp mill at Sault Ste. Marie. The local demand for lumber is slightly improved. Bill stuff is what is mostly required.

QUEBEC AND NEW BRUNSWICK.

Spruce is in rather better demand in the eastern markets, at least the better classes of wood. There is an over supply of undesirable lengths, and such has to be sold at low prices. The same is true of hemlock. Spruce clapboards sell readily. Further developments in this class of wood are awaited with interest. Some assert that the wealthy men will take revenge on those who kept out of the association and finally broke it up, by cutting prices and driving them out of the market. On the other hand the growing demand for pulp wood (and spruce is the best for the purposes) will tend to keep up prices, and if the spruce trees cannot be made into lumber with advantage, they will be converted into pulp logs. While, therefore, the future of spruce is somewhat uncertain, the lumbermen of the lower provinces hope for the best.

BRITISH COLUMBIA.

Two circumstances inspire the hope that there is a better time coming for the lumber trade in the Pacific province. One is the reduction in dues for timber cut in the railway belt. The other is the reduction in duty on lumber imported into Victoria, Australia. Victoria has always been a highly protected country, so far at least as timber is concerned, and the reduction will naturally stimulate shipments thither. It is true the reduction does not

take effect till 1st January next, but it takes some time for cargoes to reach there, and unlike the St. Lawrence, where shipments will soon cease for the season, they can go on from British Columbia ports all the year. On the other hand, as a damper, comes the story of a big combination against B. C. lumbermen on the part of the west coast men in the United States. British Columbia saw mill men ridicule such a thing, alleging that business is as dull with them as with Puget Sound and other mills, and that any combination must include them in order to advance prices, which are low indeed. The B. C. mill men are quite prepared to go into it. Either new markets will have to be found in China, Japan and Australia, or a reduction in the output will have to be made, before the trade reaches a thoroughly satisfactory basis. In the shingle trade business is fair. There are those who think the present preference for west coast cedar shingles will not last, and that the pine shingle of the east will retain its hold, but such an opinion is based on the fact that the pine shingle is better made. If it is simply a question of make the west coast men will soon remedy that. Cedar is so much more durable than pine that it will always be preferred for shingles, and there is no good reason why a cedar shingle should not be as smooth and well made as a pine one.

UNITED STATES.

General trade throughout the United States shows further improvement for the second week of September. While values in some lines of staples have receded, we are glad to state that in lumber they have not gone back, in fact in some lines they have strengthened. At a meeting of the Skillings, Whitney & Barnes Lumber Co., one of the largest concerns in the United States dealing in white pine lumber, held on Friday, the price of the better grade of pine lumber was advanced \$2 per thousand feet. There is less of the better grades of white pine in sight at the present time than there was one year ago, and the demand is more active. The demand for Southern yellow pine is brisk and the mills have considerable orders ahead. In the West it is not quite so good, and in the East there has been some cutting of prices. There seems to be a race for favor between this class of pine and Douglas fir for house finish. Each will always have its backers. On the west coast, at San Francisco, receipts have jumped away up, and Puget Sound has helped to supply what has gone in. From the Sound there is not the same cry for cars to carry lumber and shingles east. 100 Burlington cars are on their